



NATIONAL COMMERCIAL AGREEMENT 2007-2008
Rate Booklet
(An extension to the NCA 2004-07)

- MEMORANDUM OF SETTLEMENT

- Television National Session and Residual Rates

- Radio National Session and Residual Rates

- Addendum #1, Local and Regional Rates

- Addendum #2, National Short Life Rates

- Addendum #3, Infomercials

- Payment Procedures

- Letter of Adherence to the extension of NCA 2004-07

Memorandum of Settlement

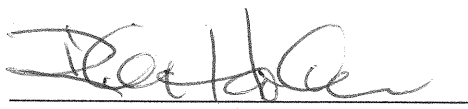
**Between the Alliance of Canadian Cinema Television and Radio Artists (ACTRA) and the Association of Canadian Advertisers (ACA) and the Institute of Communications and Advertising (ICA) (known collectively as "the Parties")
with respect to the extension of the 2004 – 2007 National Television and Radio Commercial Agreement (NCA)**


The Parties have agreed to recommend the following:

- A one-year extension of the NCA from July 1, 2007 to June 30, 2008;
- A 3% increase in all fees and rates in the NCA, effective July 1, 2007;
- A 1% increase in Insurance contributions, pursuant to Article 2801, (from 4% to 5%); and a conforming increase in Equalization Payments, (from 11% to 12%), in Article 2804(a); and,
- Enter into non-binding and without prejudice discussions on a short list of key issues to be presented by the Parties.


The Parties will recommend approval of this Memorandum of Settlement to their respective boards/councils for approval. In the case of ACTRA, this Memorandum of Settlement will also be submitted to eligible members for approval via referendum vote.


Agreed this 8th day of May, 2007 in Toronto, ON.





ACTRA



ACA


ICA

905 Improv Fee 59.50

906 Detained in Audition 67.50

908 Taking Part in Audition 67.50
 270.00

910 Special Wardrobe 63.00

1202	Session Fee	Hourly Rate	Additional Work Time	Overtime
Princ/Solo Singer (on-camera)	639.50	81.50	105.50	119.00
SOC	639.50	81.50	105.50	119.00
VO/Solo Singer (off-camera)	466.50	67.50	85.00	105.50
Demonstrator	639.50	81.50	105.50	119.00
Group Singer	202.00	67.50	85.00	105.50
Stunt Performer	639.50	81.50	105.50	119.00
Stunt Coordinator	852.50	106.50	129.50	158.50
Background Performer	391.00	50.00	60.50	75.00
Group Background (1 to 25)	261.50	32.00	41.50	50.00

26-50 bg 6,558.50
 51+ bg 9,837.50

Group Background Performer Grid					Recall
1 to 25	261.50	32.00	41.50	50.00	130.50
1 to 26 (\$6,558.50)	252.50	28.00	36.00	41.50	126.00
1 to 27	243.00	27.00	35.00	40.00	121.50
1 to 28	234.50	26.50	34.00	39.50	117.50
1 to 29 & up to 50	226.00	25.00	33.00	38.00	113.50
1 to 51 (\$9,837.50)	193.00	21.50	28.50	32.50	97.00
1 to 52	189.00	21.00	27.50	32.00	95.00
1 to 53	185.50	20.50	27.00	31.00	92.50
1 to 54	182.50	20.00	26.50	30.50	91.00
55 & over	178.50	20.00	26.50	30.50	89.50

Example (a) 639.50 x 3 = 1,918.50
 Example (b) 639.50 + 1,279.00
 Example (c) 639.50 x 3 = 1,918.50

1203 Demo & Test Comm'l

(b) Group Singers	202.00
	99.50
	67.50
	202.00

(c) Presentation Demo	248.50
	125.00

1210 Night Work

(a) Example 1	
premium payment = 3 x (2 x 105.50)	633.00
session fee	639.50
Total	1,272.50

(a) Example 2	
premium payment = 4 x (2 x 105.50)	844.00
session fee	639.50
Total	1,483.50

(b) Example	
session fee	639.50
3 hours HOURLY @ \$20.37	61.11
1 hour ADDITIONAL WORK TIME @ \$26.37	26.37
2 hours OVERTIME @ \$29.75	59.50
Total	786.48

1213 Recall & Preprod. Rhs'l Fees

	Fee	Work Time
Princ/Solo Singer (on cam)	319.00	81.50
SOC	319.00	81.50
VO/Solo Singer (off cam)	203.00	67.50
Demonstrator	319.00	81.50
Group Singer	134.00	67.50
Stunt Performer	319.00	81.50
Stunt Coordinator	425.50	106.50
Background Performers	196.00	50.00
Group Background (1 - 25)	130.50	32.00

1214 Meal Penalty	67.50
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1301 (b) Kilometrage	0.482
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1301 (c) Per Diem

Per Diem	221.50
Per Diem - meals	95.00
- breakfast	19.50
- lunch	27.00
- dinner	49.00

1403 Special Personal Wardrobe 21.00

1502 Holding Call

Performer 320.50

Background Performer 196.00

Group Background (25 or fewer) 130.50

1703 Stunt Performance & Fee

(a) 639.50

(e) 2,559.00

1705 Conditions of Engagement

(b) minimum fee 852.50

additional work time 129.50

overtime 158.50

1804 Table A: Wild Spot Commercials, National TV

	Market Unit	Principal	SOC	Solo Singer/VO	Group Singer
Vancouver	1 - 5	498.40	365.20	243.90	146.05
	6	511.35	373.60	252.90	150.60
	7	524.90	382.10	261.45	155.80
	8	538.25	390.45	270.20	160.75
	9	551.35	398.70	278.60	165.75
Montreal	10	564.80	406.95	287.25	170.60
	11	578.05	415.00	295.75	173.90
	12	591.15	423.45	304.60	177.90
	13	604.95	432.10	313.95	181.05
	14	622.45	439.60	322.40	184.80
Toronto	15	631.20	448.35	330.75	188.50
	16	644.45	456.65	339.80	191.45
	17	663.90	464.85	348.25	195.70
	18	676.85	473.05	356.75	199.10
	19	683.80	481.35	365.60	202.60
	20	697.65	489.65	374.20	205.95
	21	711.05	496.25	383.20	209.80
	22	724.35	503.35	392.10	213.25
	23	737.85	510.15	400.65	216.90
	24	750.85	516.05	409.00	220.95
	25	763.95	523.65	418.40	223.45
	26	777.30	530.90	423.25	227.75
	27	791.00	537.45	428.50	230.30
	28	804.00	543.85	433.75	233.30
	29	817.55	551.15	438.95	236.45
	30	831.00	557.65	444.35	239.65
	31	841.05	564.80	449.20	242.60
	32	850.40	571.40	454.85	245.75
	33	860.95	578.05	460.05	248.65
	34	871.05	584.95	465.30	252.30
	35	881.20	591.20	470.50	255.15
	36	891.25	596.45	474.45	258.00
	37	901.05	601.30	477.95	261.25
	38	911.35	607.05	482.35	264.25
	39	921.15	611.55	485.35	267.15
	40	931.35	616.75	489.45	270.55
	41	938.10	620.00	492.85	272.80
	42	944.80	626.80	496.80	275.65
	43	951.50	631.85	500.35	277.85
	44	958.50	636.95	503.75	280.90
	45	964.95	641.65	507.70	283.10
	46	972.10	646.85	511.60	286.30
	47	978.85	651.95	515.25	288.75
	48	985.70	656.90	519.05	291.20
	49	992.40	661.90	522.85	293.70
50	999.25	666.85	526.75	296.30	
51 and over: add per unit		1.30	1.00	0.74	0.40
e.g. 60		1,012.25	676.85	534.15	300.30
83		1,042.15	699.85	551.17	309.50
88		1,048.65	704.85	554.87	311.50

1805 Table B: Network Spot Commercials, National TV

	Market Unit	Principal	SOC	Solo Singer/VO	Group Singer
	1 - 5	696.90	511.25	325.15	186.05
Vancouver	6	715.45	522.55	336.90	191.90
	7	734.15	534.10	348.90	198.10
	8	753.20	545.75	360.35	204.30
	9	772.00	557.55	372.90	210.75
	10	790.00	568.90	384.15	216.55
Montreal	11	809.10	580.45	396.10	221.35
	12	827.45	591.95	407.90	226.15
	13	845.95	603.15	419.75	231.05
	14	865.05	615.20	432.10	236.00
	15	883.60	626.75	443.40	240.55
	16	902.15	637.65	454.85	245.05
Toronto	17	920.50	649.45	466.55	250.25
	18	939.50	661.05	477.95	254.75
	19	957.55	672.75	489.60	259.15
	20	976.45	683.80	501.50	265.75
	21	995.40	693.80	512.15	268.35
	22	1,013.95	703.50	523.80	272.40
	23	1,032.60	713.35	535.65	276.25
	24	1,050.80	723.40	546.90	280.60
	25	1,069.95	733.05	558.35	284.80
	26	1,088.15	742.40	565.70	289.00
	27	1,106.80	752.40	573.15	293.10
	28	1,124.35	762.00	580.10	297.10
	29	1,143.05	772.20	587.25	300.85
	30	1,161.25	781.60	594.45	305.35
	31	1,176.00	791.30	601.25	309.55
	32	1,189.65	800.35	608.10	313.05
	33	1,203.60	809.85	615.55	316.90
	34	1,218.35	816.25	622.40	320.55
	35	1,232.25	828.55	629.95	324.45
	36	1,246.40	836.10	634.65	328.55
	37	1,260.55	843.25	639.30	332.45
	38	1,274.65	850.15	643.90	336.35
	39	1,289.15	857.10	648.60	339.95
	40	1,302.90	864.40	653.60	343.70
	41	1,312.65	871.05	658.20	346.55
	42	1,321.80	877.85	662.90	350.25
	43	1,331.20	885.20	667.30	353.60
	44	1,341.20	891.90	672.20	356.70
	45	1,350.30	898.20	677.15	360.20
	46	1,360.25	905.50	681.20	363.05
	47	1,369.25	911.80	686.00	365.60
	48	1,378.50	918.25	690.35	369.10
	49	1,388.25	925.65	694.80	371.45
	50	1,397.65	932.20	699.60	374.90
51 and over: add per unit		1.80	1.39	0.92	0.50
e.g. 60		1,415.65	946.10	708.80	379.90
83		1,457.05	978.07	729.96	391.40
88		1,466.05	985.02	734.56	393.90

1806 Table C: Program Commercials, National TV

Market Units	Principal	SOC	Solo Singer/VO	Group Singer
0 - 51	1,875.10	1,191.25	1,013.95	811.05
52 - 81	1,991.15	1,292.55	1,115.30	861.40
82 - 111	2,230.50	1,394.05	1,191.25	937.65
112 +	2,407.95	1,469.95	1,292.50	1,013.95

1807 Table D: Program Commercials, National TV

Market Unit	Principal	SOC	Solo Singer/VO	Group Singer
1 - 5	62.60	40.05	40.05	28.65
6	67.75	43.10	42.75	30.35
7	73.55	46.05	45.15	32.60
8	78.70	49.40	47.60	34.40
9	83.90	52.10	50.30	36.45
10	89.25	55.10	52.50	38.40
11	92.80	58.05	54.60	40.05
12	96.65	60.45	56.20	41.60
13	100.70	62.80	58.15	43.10
14	104.45	65.05	59.80	44.80
15	108.10	67.90	61.95	46.10
16	112.05	70.25	63.05	47.60
17	115.55	72.35	64.75	49.40
18	119.75	75.00	66.40	50.85
19	123.35	77.10	67.75	52.10
20	127.25	79.35	69.25	53.65
21	129.25	80.85	70.70	54.60
22	131.80	81.50	71.80	55.15
23	134.25	83.15	73.15	56.10
24	136.30	84.45	74.25	56.70
25	138.65	85.70	75.70	57.90
26	140.90	87.10	76.95	58.25
27	143.25	88.10	77.20	59.10
28	145.45	89.50	78.70	59.80
29	147.70	90.55	79.40	60.55
30	149.95	92.45	80.90	61.35
31	150.95	92.80	81.10	62.25
32	152.15	94.00	82.10	62.85
33	153.10	95.00	82.95	63.70
34	153.80	96.15	83.70	64.25
35	155.10	97.20	84.45	64.90
36	156.40	98.00	85.20	65.95
37	157.10	98.55	85.45	66.40
38	158.20	99.95	85.75	66.60
39	159.25	100.25	86.20	66.75
40	160.30	101.05	87.10	67.75
41	160.90	101.60	87.50	68.20
42	161.80	102.60	88.10	68.60
43	162.40	102.90	88.65	69.25
44	163.25	104.35	88.90	69.85
45	163.85	104.55	89.40	70.25
46	165.05	105.30	90.05	70.70
47	165.35	105.45	90.35	70.90
48	166.35	106.05	91.05	71.30
49	166.95	106.65	91.45	71.35
50	167.80	107.10	92.45	71.50
51 and over: add per unit	0.57	0.37	0.30	0.23
e.g. 60	173.50	110.80	95.45	73.80
83	186.61	119.31	102.35	79.09
88	189.46	121.16	103.85	80.24

1808 Table E: Program Commercials, National TV

Market Unit	Principal	SOC	Solo Singer/VO	Group Singer
1 - 5	31.65	20.20	20.00	14.00
6	34.25	22.00	21.35	15.45
7	36.60	23.20	22.90	16.50
8	39.55	24.85	24.25	17.55
9	42.55	26.80	25.80	18.70
10	45.15	28.50	26.90	19.40
11	47.10	29.40	27.80	20.55
12	49.05	30.65	28.80	21.40
13	51.00	31.80	29.55	22.15
14	53.10	32.70	30.00	22.95
15	54.70	34.10	31.15	24.05
16	56.70	35.15	32.20	24.40
17	58.75	36.40	32.70	24.85
18	60.60	37.40	34.05	25.80
19	62.55	38.30	34.55	26.25
20	64.70	39.45	35.65	26.80
21	65.70	40.20	36.00	27.10
22	66.50	41.25	36.50	27.80
23	67.75	41.75	37.40	28.50
24	68.65	42.95	37.90	28.80
25	69.90	43.50	38.10	29.55
26	71.30	44.40	39.00	29.65
27	72.10	45.15	39.40	29.85
28	73.55	46.10	39.85	30.00
29	74.30	46.80	40.40	30.65
30	75.65	47.70	41.20	30.95
31	76.00	47.90	41.35	31.15
32	76.95	48.50	41.60	31.70
33	77.15	48.80	41.75	32.00
34	77.70	49.20	42.55	32.20
35	78.25	49.45	42.75	32.55
36	78.85	49.60	42.90	32.60
37	79.35	49.95	43.10	32.70
38	79.75	50.75	43.45	32.95
39	80.75	51.00	43.60	33.30
40	81.05	51.10	44.30	33.55
41	81.35	51.55	44.35	34.00
42	81.50	51.85	44.70	34.05
43	82.10	52.10	44.80	34.20
44	82.20	52.15	45.00	34.25
45	82.45	53.05	45.15	34.40
46	82.95	53.20	45.20	34.55
47	83.15	53.35	45.55	34.65
48	83.60	53.50	45.60	35.15
49	83.70	53.65	45.75	35.50
50	84.05	54.45	46.10	35.55
51 and over: add per unit	0.30	0.13	0.13	0.10
e.g. 60	87.05	55.75	47.40	36.55
83	93.95	58.74	50.39	38.85
88	95.45	59.39	51.04	39.35

1809 Billboards

Voiceover - session	466.50
Voiceover - segment	131.50

Principal - session	639.50
Principal - segment	191.50

1817 Dealer Commercials

Principal	3,229.00
SOC	2,169.00
Solo Singer/VO	1,616.50
Group Singer	859.00

1824 IDs

Voiceover - session	466.50
Voiceover - additional IDs (2)	466.50

Principal - session	639.50
Principal - additional IDs (2)	639.50

1907 Payment for Allowable Changes

On camera	166.00
Off camera	99.50

1910 Group Singers Payment Option

Table A usage	4,571.00
Table B usage	5,419.00
Radio	3,656.50

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
2101 Session and Residual Fees		
(a)		
minimum per session/cycle	498.00	374.00
all comm'ls (per cut)	249.00	187.00
2102 Additional Work Time		
	25.00	
2103 Billboards/IDs/Tags		
(a)		
per billboard	132.25	
minimum per session/cycle	401.75	
(b)		
per ID	184.75	138.25
minimum per session/cycle	498.00	374.00
(c) Payment for Allowable Changes		
(i) 1 comm'l + 1-4 tag changes	498.00	
(ii) 1 comm'l + 5 tag changes	549.00	
Example:		
per cut rate of \$249.00 includes		
2 tags + 3 tags @100.00 = \$549.00		
(iii) 2 comm'ls + 2 tag changes	498.00	
(iv) each subsequent tag change	100.00	
per tag change	100.00	
minimum per session/cycle	498.00	
(f) Dealer Commercials	1,494.75	1,122.50
2105 Demo Commercial		
	25.00	
2107 Recall Fees		
Minimum Recall Fee	249.00	187.00
Add'l Work Time (per half hour)	25.00	25.00

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
2501 Combination of Canadian and US Use		
(c) additional tags, per tag	100.00	
(c) (i)		
New York City (1 unit)	249.00	187.00
Chicago (1 unit)	249.00	187.00
Los Angeles (1 unit)	249.00	187.00
Each group of 25 cities other than...	249.00	187.00
(c) (ii)		
Any 2 units of use	498.00	374.00
Any 3 units of use	557.75	417.75
Any 4 units of use	634.00	475.75
Each additional unit of use beyond...	76.25	56.25
All US	1,015.25	761.75
Example (1)		
session	498.00	
+ New York City (1 unit)	249.00	
	<u>747.00</u>	
Example (2)		
session		374.00
+ Chicago, Los Angeles & 41 other...		475.75
		<u>849.75</u>
2502 Exclusive US Use		
(a) additional tags, per tag	100.00	
(b)		
Any 3 units of use	557.75	417.75
Any 4 units of use	634.00	475.75
Each additional unit beyond 4 units	76.25	56.25
All US	1,015.25	761.75
Example (1)		
session	498.00	
Example (2)		
4 units of use		475.75
2801 Insurance		
		5%
2804 (a) Equalization (i)		
		12%

Addendum #1 - Local and Regional

603 Television Session Fee Rates

(a)

Performance Category	Regional Category			
	1	2	3	4
Princ./Solo Singer (on camera)	452.10	374.30	324.30	655.50
SOC/ Demonstrator	435.10	359.50	308.70	631.10
VO/Solo Singer (off camera)	223.50	132.30	103.00	323.80
Group Singer	167.70	79.40	61.60	243.10
Background Perf. (no residuals)	255.60	128.80	128.80	370.50
(c) Hourly Work Time	39.90	39.90	39.90	57.90
(d) Additional Work Time	48.10	48.10	48.10	69.50
(e) Overtime	52.40	52.40	52.40	76.10

(f) Television Recall and Preproduction Rehearsal Fee Rates

Performance Category	1	2	3	4
Princ./Solo Singer (on camera)	226.60	187.20	160.50	328.60
SOC/ Demonstrator	217.90	180.00	154.40	315.90
VO/Solo Singer (off camera)	111.40	66.00	51.50	161.70
Group Singer	86.50	39.80	31.10	121.60
Background Perf.	128.80	64.40	63.00	186.60

(i) Tags

Regional Television

On Camera	104.90	77.60	58.00	151.80
Off Camera	63.80	47.20	34.90	92.50
Regional Radio	34.90	25.75	18.85	50.60

Addendum #1 - Local and Regional

604 Television Residual Rates

Performance Category	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
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Regional Category 1

Princ./Solo Singer (on camera)	167.50	256.00	337.40	1,012.00	1,771.10
25% discount	125.60	192.00	253.00		
SOC	161.10	246.10	324.40	973.00	1,715.70
25% discount	120.80	184.60	243.30		
VO/Solo Singer (off camera)	113.30	167.50	256.00	767.10	1,343.00
25% discount	85.00	125.60	192.00		
Group Singer	85.00	126.20	193.00	578.90	1,012.90
25% discount	63.80	94.70	144.80		

Regional Category 2

Princ./Solo Singer (on camera)	132.30	185.40	256.00	767.10	1,343.00
25% discount	99.20	139.10	192.00		
SOC	127.10	178.20	246.10	738.00	1,291.40
25% discount	95.30	133.60	184.60		
VO/Solo Singer (off camera)	80.90	107.50	192.30	572.00	1,009.40
25% discount	60.70	80.60	144.20		
Group Singer	48.20	64.40	115.30	345.70	605.00
25% discount	36.20	48.30	86.50		

Regional Category 3

Princ./Solo Singer (on camera)	121.20	159.50	237.60	713.30	1,248.20
25% discount	90.90	119.70	178.20		
SOC	116.30	153.80	228.70	685.40	1,200.30
25% discount	87.20	115.40	171.50		
VO/Solo Singer (off camera)	53.40	80.90	159.50	478.80	838.20
25% discount	40.00	60.70	119.60		
Group Singer	31.80	48.20	95.70	287.60	502.90
25% discount	23.90	36.20	71.80		

Regional Category 4

Princ./Solo Singer (on camera)	334.80	511.70	674.40	2,024.10	3,541.80
25% discount	251.10	383.80	505.80		
SOC	321.90	492.10	648.90	1,946.10	3,431.30
25% discount	241.40	369.10	486.70		
VO/Solo Singer (off camera)	226.30	334.80	511.70	1,409.30	2,686.00
25% discount	169.70	251.10	383.80		
Group Singer	169.50	251.80	386.30	1,157.90	2,025.80
25% discount	127.10	188.90	289.70		

Addendum #1 - Local and Regional

606 Radio Rates

Performance Category	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
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Regional Category 1 Radio Session and Use Fee Rates

Single Voice/Solo Singer	223.50	281.10	366.00	1,098.10	1,865.75
25% discount	167.65	210.85	274.50		
Multiple Voice/Group Singer	169.50	210.40	275.90	827.50	1,406.20
25% discount	127.15	157.80	206.90		

Regional Category 2 Radio Session and Use Fee Rates

Single Voice/Solo Singer	159.70	185.90	237.80	713.15	1,211.80
25% discount	119.75	139.45	178.35		
Multiple Voice/Group Singer	95.90	111.55	142.90	428.50	727.95
25% discount	71.95	83.65	107.20		

Regional Category 3 Radio Session and Use Fee Rates

Single Voice/Solo Singer	132.65	159.70	212.75	638.70	1,085.00
25% discount	99.50	119.75	159.55		
Multiple Voice/Group Singer	79.55	95.90	127.65	382.75	650.15
25% discount	59.65	71.95	95.75		

Regional Category 4 Radio Session and Use Fee Rates

Single Voice/Solo Singer	324.15	407.50	530.75	1,592.15	2,705.30
25% discount	243.10	305.65	398.05		
Multiple Voice/Group Singer	245.70	304.95	400.10	1,199.85	2,039.00
25% discount	184.25	228.70	300.10		

(f) Additional Work Time

Categories 1, 2, and 3	22.00
Category 4	31.90

Regional Category

1	2	3	4
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(g) Radio Minimum Recall Rates

Single Voice/Solo Singer	182.75	119.25	106.50	265.00
Multiple Voice/Group Singer	137.75	68.40	63.85	199.80

Addendum #1 - Local and Regional

607 Short Life Commercials

Television Local and Regional Short-Life Session Fee Rates

Performance Category	Regional Category			
	1	2	3	4
Princ/Solo Singer (on camera)	452.10	374.30	324.30	655.50
SOC/Demonstrator	435.10	359.50	308.70	631.10
VO/Solo Singer (off camera)	223.50	132.30	103.00	323.80
Group Singer	167.70	79.40	61.60	243.10
Background Performer (no residuals)	255.60	128.80	128.80	370.50
Per Change				
On Camera	104.90	77.60	58.00	151.80
Off Camera	63.80	47.20	34.90	92.50

Television Local and Regional Short-Life Residual Rates

Regional Category 1	7-day	14-day	31-day
Princ/Solo Singer (on camera)	167.50	211.70	256.00
SOC	161.10	203.40	246.10
VO/Solo Singer (off camera)	113.30	140.50	167.50
Group Singer	85.00	105.70	126.20

Regional Category 2	7-day	14-day	31-day
Princ/Solo Singer (on camera)	132.30	158.90	185.40
SOC	127.10	152.50	178.20
VO/Solo Singer (off camera)	80.90	93.60	107.50
Group Singer	48.20	56.30	64.40

Regional Category 3	7-day	14-day	31-day
Princ/Solo Singer (on camera)	121.20	140.50	159.50
SOC	116.30	135.10	153.80
VO/Solo Singer (off camera)	53.40	67.10	80.90
Group Singer	31.80	40.10	48.20

Regional Category 4	7-day	14-day	31-day
Princ/Solo Singer (on camera)	334.80	423.10	511.70
SOC	321.90	407.20	492.10
VO/Solo Singer (off camera)	226.30	281.00	334.80
Group Singer	169.50	211.00	251.80

Addendum # 1 - Local and Regional

607 Short Life Commercials cont'd.

Radio Local and Regional Short-Life Session and Use Fee Rates

Regional Category 1	7-day	14-day	31-day
Single Voice/ Solo Singer	223.50	252.45	281.10
Multiple Voice/ Group Singer	169.50	189.05	210.40
Per Change	34.90		

Regional Category 2	7-day	14-day	31-day
Single Voice/ Solo Singer	159.70	172.85	185.90
Multiple Voice/ Group Singer	95.90	103.70	111.55
Per Change	25.75		

Regional Category 3	7-day	14-day	31-day
Single Voice/ Solo Singer	132.65	146.15	159.70
Multiple Voice/ Group Singer	79.55	87.55	95.90
Per Change	18.85		

Regional Category 4	7-day	14-day	31-day
Single Voice/ Solo Singer	324.15	366.15	407.50
Multiple Voice/ Group Singer	245.70	274.15	304.95
Per Change	50.60		

Addendum #1 - Local and Regional

701 Meal Periods

infringement 59.15

705 Travel Expenses

kilometrage 0.428
211.45

Addendum #2 - National Short-Life

403 Television National Short-Life Session Fee

	Session Fee	Hourly Work Time
Princ/Solo Singer (on-camera)	639.50	81.50
SOC	639.50	81.50
VO/Solo Singer (off-camera)	466.50	67.50
Demonstrator	639.50	81.50
Group Singer	202.00	67.50
Stunt Performer	639.50	81.50
Stunt Coordinator	852.50	106.50
Background Performer	391.00	50.00
Group Background (1 to 25)	261.50	32.00
26-50 bg (\$6,558.50)	226.00 (minimum)	
51+ bg (\$9,837.50)	178.50 (minimum)	

403 Television National Short-Life Additional Work time and Overtime

	Additional Work Time	Overtime Rate
Princ/Solo Singer (on-camera)	105.50	119.00
SOC	105.50	119.00
VO/Solo Singer (off-camera)	85.00	105.50
Demonstrator	105.50	119.00
Group Singer	85.00	105.50
Stunt Performer	105.50	119.00
Stunt Coordinator	129.50	158.50
Background Performer	60.50	75.00
Group Background (1 to 25)	41.50	50.00

(a) per change

On Camera	166.00
Off Camera	99.50

(b) session fee (9 hours)

On Camera	639.50
Off Camera	466.50
per change	
On Camera	166.00
Off Camera	99.50

403 Television National Short-Life Recall and Preproduction Rehearsal Fees

	Min. Recall & Preprod. RhsI Fees	Hourly Work Time Rate
Princ/Solo Singer (on-camera)	319.00	81.50
SOC	319.00	81.50
VO/Solo Singer (off-camera)	203.00	67.50
Demonstrator	319.00	81.50
Group Singer	134.00	67.50
Stunt Performer	319.00	81.50
Stunt Coordinator	425.50	106.50
Background Performer	196.00	50.00
Group Background Perf (1-25)	130.50	32.00

Addendum #2 - National Short-Life

404 Table F: Short-Life Commercials, National TV

Cumulative Payment of Wild Spot Commercials

	Market Unit	Principal	SOC	Solo Singer/VO	Group Singer
Vancouver	1 - 5	508.10	372.20	248.55	148.65
	6	521.20	380.70	257.80	153.55
	7	534.95	389.45	266.40	158.75
	8	548.60	397.95	275.30	163.70
	9	561.95	406.25	387.15	168.95
Montreal	10	575.75	414.70	292.95	173.95
	11	588.95	422.95	301.50	177.30
	12	602.55	431.45	310.40	181.40
	13	616.55	440.10	319.85	184.50
	14	634.35	448.10	328.55	188.40
Toronto	15	643.15	457.00	337.05	192.15
	16	656.75	465.30	346.25	195.15
	17	676.65	473.65	354.75	199.40
	18	689.65	482.00	363.60	202.70
	19	696.90	490.60	372.55	206.55
	20	711.05	499.05	381.30	209.95
	21	724.50	505.90	390.75	213.65
	22	738.10	512.90	399.50	217.40
	23	752.00	519.95	408.25	221.15
	24	765.15	526.00	416.95	225.05
	25	778.40	533.55	426.40	227.90
	26	792.30	541.00	431.20	232.10
	27	806.30	547.35	436.55	234.70
	28	819.35	554.10	441.90	237.85
	29	833.05	561.50	447.45	241.10
30	846.85	568.20	452.80	244.25	
31	857.10	575.75	457.75	247.35	
32	866.60	582.30	463.60	250.30	
33	877.25	588.95	468.95	253.50	
34	887.50	596.20	474.00	257.15	
35	898.10	602.65	479.65	260.00	
36	908.15	607.90	483.60	263.00	
37	918.30	612.85	487.10	266.20	
38	928.70	618.55	491.50	269.30	
39	938.55	623.30	494.60	272.40	
40	949.05	628.35	498.90	275.45	
41	956.15	631.80	502.35	278.00	
42	962.75	638.75	506.45	280.90	
43	969.70	643.80	509.90	283.10	
44	976.70	649.10	513.35	286.35	
45	983.35	653.85	517.25	288.60	
46	990.60	659.15	521.45	291.70	
47	997.45	664.20	525.05	294.10	
48	1,004.35	669.60	528.90	296.75	
49	1,011.35	674.50	532.95	299.35	
50	1,018.45	679.65	536.70	301.85	
51 and over: add per unit		1.33	1.01	0.75	0.41
e.g. 60		1,031.75	689.75	544.20	305.95
83		1,062.34	712.98	561.45	315.38
88		1,068.99	718.03	565.20	317.43

Addendum #2 - National Short-Life

404 Table G: Short-Life Commercials, National TV

Cumulative Payment of Network Spot/Wild Spot and Network Spot Commercials

Market Unit	Principal	SOC	Solo Singer/VO	Group Singer
1 - 5	710.25	520.80	331.20	189.60
6	729.00	532.55	343.40	195.45
7	748.05	544.25	355.50	201.95
8	767.55	556.15	367.20	208.10
9	786.75	567.95	380.05	214.70
10	805.25	579.85	391.60	220.65
11	824.60	591.65	403.70	225.55
12	843.25	603.15	415.65	230.50
13	862.05	614.70	427.75	235.45
14	881.55	627.00	440.10	240.55
15	900.25	638.65	451.80	245.00
16	919.20	649.95	463.60	249.85
17	937.85	661.85	475.60	254.85
18	957.30	673.70	487.10	259.80
19	975.95	685.70	499.00	264.15
20	995.05	696.80	511.10	270.75
21	1,014.45	707.15	521.95	273.35
22	1,033.40	716.95	533.65	277.65
23	1,052.10	726.90	545.75	281.55
24	1,070.80	737.15	557.45	286.10
25	1,090.35	746.95	569.10	290.30
26	1,108.90	756.45	576.60	294.55
27	1,127.75	766.80	583.85	298.60
28	1,145.80	776.60	591.05	302.70
29	1,164.95	786.85	598.50	306.80
30	1,183.35	796.35	605.85	311.25
31	1,198.15	806.45	612.75	315.65
32	1,212.40	815.70	619.70	318.90
33	1,226.60	825.30	627.30	322.95
34	1,241.55	831.75	634.20	326.70
35	1,255.55	844.45	641.80	330.55
36	1,270.20	851.95	646.85	334.90
37	1,284.30	859.15	651.60	338.75
38	1,299.05	866.25	656.25	342.65
39	1,313.60	873.45	660.95	346.30
40	1,327.90	880.80	665.95	350.35
41	1,337.60	887.60	670.40	353.20
42	1,347.00	894.40	675.40	356.80
43	1,356.45	902.15	679.95	360.45
44	1,366.65	908.75	684.90	363.55
45	1,376.15	915.15	690.10	367.00
46	1,386.25	922.85	694.10	369.90
47	1,395.25	929.15	699.00	372.55
48	1,404.90	935.50	703.35	375.90
49	1,414.80	943.35	707.95	378.60
50	1,424.45	949.95	712.75	382.00
51 and over: add per unit	1.84	1.41	0.93	0.50
e.g. 60	1,442.85	964.05	722.05	387.00
83	1,485.17	996.48	743.44	398.50
88	1,494.37	1,003.53	748.09	401.00

Addendum #2 - National Short-Life

406 Radio Session and Residual Fees

	Session and Use Period							
	7 Days		14 Days		31 Days		45 Days	
	SV	MV	SV	MV	SV	MV	SV	MV
Fee per master	127.00	94.50	166.75	125.75	191.00	143.25	216.00	161.50
Min. Guarantee per session	254.00	190.75	335.75	251.25	381.00	286.50	431.75	324.25

(a) Fee per Change 49.50

(c) Sole Purpose of Making Changes

	Master Commercial Use			
	7 Days	14 Days	31 Days	45 Days
Per Change	49.50	49.50	49.50	49.50
Minimum Guarantee	254.00	335.75	381.00	431.75

(e) Short-Life Radio Recall Fees

	Recall Fee							
	7 Days		14 Days		31 Days		45 Days	
	SV	MV	SV	MV	SV	MV	SV	MV
	127.00	94.50	166.75	125.75	191.00	143.25	216.00	161.50

Additional Work Time 25.25

Addendum #3 - Infomercials

Television

(b) Compensation

Residual Categories	Principal Performers, etc.	Actors, etc.
first day of work	878.00	565.50
each addtl day of work	627.50	439.50

Hourly Work Time Rate	79.50
Hours beyond 9	110.00

Non-Residual Categories	9 Hours of Work	4 Hours of Work	Hourly Work Time Rate	Overtime Rate
Stunt Coordinator	816.00		107.00	125.50
Demonstrator	627.50		79.50	110.00
Background Performer	376.50	187.50	49.00	51.00
Group Background Perf.	251.00	125.50	31.00	37.00

Prepaid Use for

Residual Categories

	Principal Performers, etc.	Actors, etc.
per annum	1,883.00	1,505.50
per 13 week cycle	754.00	627.50

Radio

(d)

	Single Voice	Multiple Voices
	554.25	430.75

ACTRA – ICA/ACA TELEVISION AND RADIO COMMERCIAL AGREEMENT 2007-2008
PAYMENT PROCEDURES

MEMBER DUES: deductions of 2% of the gross from every ACTRA member's session and residual payments

NON-MEMBER SERVICE FEE: deductions of 10% (+6% GST and HST/QST where applicable) of the gross from every Apprentice Member and non-Member Work Permittee's residual and dormancy payments only

ACTRA INSURANCE AND RETIREMENT PLAN: deduction from all performers of 4% of their gross fee, and the Engager will contribute 12%, for a total of 16%, payable to ACTRA I+R at the same time that session and residual fees are paid (e.g., on \$100, \$16.00 is due)
NEW: 1% increase in Insurance from 4% to 5%

GOODS AND SERVICE TAX (6%): If there is a GST number on a Performer's contract, they must be paid GST based on the gross plus the Engager's 12%, equalling 112% x6% (If there is no GST number, then no Performer GST is paid).

Examples

- 6% Performer GST: $\$100.00 + 12.00 = 112.00 \times 6\% = 6.72$ GST
- 2% dues and 4% I+R: $\$100.00 - 2.00 - 4.00 = \$94.00 + \$6.72$ GST = $\$100.72$ net
- 10% service fee, 6% GST and 4% I+R: $\$100.00 - 10.60 - 4.00 = \$85.40 + \$6.72 = \92.12

ENGAGERS: The engagement contract is your notice that payment is due. ACTRA does **NOT** invoice for session or residual fees.

Audition \$50.00 Callback Fees: It is the responsibility of the Engager to send in a cheque within 20 days to the date of the 2nd and any subsequent audition callbacks to cover payment on behalf of all performers.

CONTRACT SERVICE FEE

- The contract service fee shall be the lesser of either:
 - (a) \$300.00 per television commercial, plus GST, HST or QST \$150.00 per radio commercial, plus GST, HST or QST
 - or
 - (b) television: **25%** of the Performers' total gross fees
radio: **20%** of the Performers' total gross fees
- For both (a) and (b), for 1 to 3 commercials at the same work session, pay the contract service fee per commercial. For 4 to 5 commercials, pay only 3 CSFs, and for 6 or more commercials, pay only 5 CSFs.

SESSION PAYMENTS: due **15** working days after the work session

RESIDUAL PAYMENTS: due within **20** working days of first air-date

LATE PAYMENT RATES: **\$6.00** per working day for up to **30** working days; **ACTRA TO GIVE NOTICE:** then there is a **12-day** grace period. If payment plus accrued penalty is still not received, then **\$10.00** per working day accumulates from the date of the notice until payment is received.

LATE INSURANCE AND RETIREMENT PAMENTS: Performer deductions and contributions paid late, shall be subject to late-payment penalties.

LETTER OF ADHERENCE AND NEGOTIATION PROTOCOL TO THE ACTRA-ICA/ACA NATIONAL COMMERCIAL AGREEMENT

Please sign a Letter of Adherence and Negotiation Protocol as follows, on company letterhead and forward it to the Branch Manager of the Local Guild Office. The executed Letter of Adherence and Negotiation Protocol shall constitute a binding and irrevocable obligation by the Company to the terms and conditions of this Agreement.

COMPANY NAME: _____
ADDRESS: _____
CITY: _____ PROVINCE: _____
POSTAL CODE: _____
TEL NO: _____ FAX NO: _____ EMAIL: _____
DATE: _____

TO: **ACTRA LOCAL UNION OFFICE**

The Engager named above hereby acknowledges receipt of the National Agreement of rates and conditions for Performers in Television and Radio Commercials dated July 1, 2004 to June 30, 2007 extended to June 30, 2008, negotiated between ACTRA and the Joint Broadcast Committee of the Institute of Communications and Advertising and the Association of Canadian Advertisers. In the interests of promoting stability in the industry and maintaining harmonious relations with ACTRA and its members, the Engager hereby becomes signatory to said Agreement and agrees to abide by and conform to all the terms and conditions contained therein. This Letter of Adherence and Negotiation Protocol once executed will constitute a binding obligation to the current Agreement by the signatory in relation to the production of commercials by the signatory or any companies that it now or in the future controls and manages.

Where provincial labour legislation requires that Branches/Local Unions of ACTRA be a trade union for the purposes of being certified provincially, the Engager hereby agrees that the terms of the National Commercial Agreement shall apply to all commercials produced by the Engager in such province given that a majority of the persons governed by this Agreement have ratified said Agreement in such province.

SIGNATURE

PRINT OR TYPE NAME

TITLE

ON BEHALF OF:

_____ this ____ day of _____
COMPANY NAME MONTH YEAR

(Original signed copy must be mailed.)

The terms of this Letter of Adherence and Negotiation Protocol are hereby countersigned by a duly authorized representative of ACTRA.

Per: _____ Date: _____