Mr. Steve A. Waddell, National Executive Director Mr. Thor Bishopric, President ACTRA 625 Church Street, 3<sup>rd</sup> Floor Toronto, Ontario M4Y 2G1 Canada

Dear Steve and Thor:

Congratulations on the successful conclusion of your National Commercials Agreement. The advances you have achieved in this agreement will continue the process of building mutual contracts which protect the earnings and careers of our respective memberships.

In this era of multi-national conglomerates it is of ever greater importance that our unions work together to advance the interests of our members and to protect the contract gains that we have all striven so hard to achieve. We must now both dedicate ourselves to attacking any attempts to evade our respective Commercials Agreements through the production of non-union commercials either in the US or in Canada.

We look forward to working with you on this and many other projects that will advance the interests of performers worldwide.

In solidarity.

Melissa Gilbert

President

A. Robert Pisano

National Executive Director

Chief Executive Officer

cc: John McGuire