

National Commercial Agreement Rates
July 1, 2009 — June 30, 2010

905 Improv Fee 62.50

906 Detained in Audition 70.50

908 Taking Part in Audition 70.50
284.00

910 Special Wardrobe 66.00

1202	Session Fee	Included Work Time	Hourly Rate	Additional Work Time	Overtime
Princ/Solo Singer (on-camera)	672.00	8 hours	85.50	110.50	125.00
SOC	672.00	8 hours	85.50	110.50	125.00
VO/Solo Singer (off-camera)	490.00	4 hours	70.50	89.00	110.50
Demonstrator	672.00	8 hours	85.50	110.50	125.00
Group Singer	212.00	1 hour	70.50	89.00	110.50
Stunt Performer	672.00	8 hours	85.50	110.50	125.00
Stunt Coordinator	896.00	8 hours	111.50	136.00	166.50
Background Performer	411.00	8 hours	52.50	63.50	79.00
Group Background (1 to 25)	274.50	8 hours	34.50	45.00	52.00

26-50 bg 6,890.50

51+ bg 10,335.50

Group Background Performer Grid						Recall
1 to 25	274.50	8 hours	34.50	45.00	52.00	137.50
1 to 26 (\$6,890.50)	265.50	8 hours	33.00	43.00	49.50	132.00
1 to 27	255.00	8 hours	32.00	41.50	48.00	127.50
1 to 28	246.50	8 hours	31.00	40.50	46.50	123.50
1 to 29 & up to 50	237.50	8 hours	29.50	38.50	44.50	119.50
1 to 51 (\$10,335.50)	203.00	8 hours	25.50	33.00	38.50	102.00
1 to 52	198.50	8 hours	25.00	32.50	37.50	100.00
1 to 53	194.50	8 hours	24.50	32.00	37.00	97.50
1 to 54	191.50	8 hours	24.00	31.00	36.00	96.00
55 & over	187.50	8 hours	23.50	30.50	35.50	94.00

Example (a) 672.00 x 3 = 2,016.00

Example (b) 672.00 + 1,344.00

Example (c) 672.00 x 3 = 2,016.00

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1203 Demo & Test Commercial

(b) Group Singers	212.00
	104.50
	70.50
	212.00
 (c) Presentation Demo	 261.00
	131.00

1210 Night Work

(a) Example 1 (8 hours work time)	
premium payment = 3 x (2 x AWT)	663.00
session fee	672.00
Total	1,335.00

(a) Example 2 (8 hours work time)	
premium payment = 4 x (2 x AWT)	884.00
session fee	672.00
Total	1,556.00

(b) Example	
session fee (8 hours work time)	672.00
2 hours additional work time	221.00
4 hours overtime	500.00
25% Night Work Premium	
1 hour (hourly rate)	21.50
2 hours AWT (AWT rate \$110.50)	55.50
3 hours OT (OT rate \$125)	94.00
Total	1,564.00

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1213 Recall & Preprod. RhsI Fees	Fee	Work Time
Princ/Solo Singer (on camera)	335.00	85.50
SOC	335.00	85.50
VO/Solo Singer (off camera)	213.00	70.50
Demonstrator	335.00	85.50
Group Singer	141.00	70.50
Stunt Performer	335.00	85.50
Stunt Coordinator	447.00	111.50
Background Performers	206.00	52.50
Group Background (1 - 25)	137.50	34.00
 1214 Meal Penalty	 70.50	
 1301 (b) Kilometrage	 0.469	
 1301 (c) Per Diem		
Per Diem	232.50	
Per Diem - meals	100.00	
- breakfast	20.50	
- lunch	28.00	
- dinner	51.00	
 1403 Special Personal Wardrobe	 22.00	
 1502 Holding Call		
Performer	336.50	
Background Performer	206.00	
Group Background (25 or fewer)	137.50	
 1703 Stunt Performance & Fee		
(a)	672.00	
(e)	2,688.50	
 1705 Conditions of Engagement		
(b) minimum fee	896.00	
additional work time	136.00	
overtime	166.50	

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1804 Table A: Wild Spot Commercials, National TV

	Market Unit	Principal	Silent On Camera	Solo Singer/ VO	Group Singer
Vancouver	1 - 5	523.60	383.70	256.25	153.45
	6	537.25	392.50	265.70	158.20
	7	551.45	401.45	274.70	163.70
	8	565.50	410.20	283.85	168.85
	9	579.30	418.85	292.70	174.15
Montreal	10	593.35	427.55	301.80	179.20
	11	607.30	436.00	310.75	182.70
	12	621.10	444.90	320.00	186.90
	13	635.55	453.95	329.85	190.25
	14	653.95	461.85	338.70	194.15
	15	663.15	471.05	347.45	198.05
	16	677.05	479.75	357.00	201.15
Toronto	17	697.50	488.35	365.85	205.60
	18	711.10	497.00	374.80	209.20
	19	718.40	505.75	384.10	212.85
	20	733.00	514.45	393.15	216.40
	21	747.05	521.35	402.60	220.45
	22	761.00	528.85	411.95	224.05
	23	775.20	535.95	420.90	227.85
	24	788.85	542.15	429.70	232.10
	25	802.65	550.15	439.55	234.80
	26	816.65	557.75	444.70	239.30
	27	831.00	564.65	450.20	241.95
	28	844.70	571.40	455.70	245.15
	29	858.95	579.05	461.15	248.40
	30	873.10	585.90	466.85	251.80
Global (Ont)	31	883.65	593.35	471.95	254.85
	32	893.45	600.35	477.85	258.20
	33	904.50	607.30	483.35	261.20
	34	915.15	614.55	488.85	265.05
	35	925.85	621.15	494.30	268.10
	36	936.40	626.65	498.45	271.05
	37	946.70	631.75	502.15	274.50
	38	957.50	637.80	506.75	277.60
	39	967.80	642.50	509.95	280.70
	40	978.50	647.95	514.25	284.25
	41	985.60	651.40	517.80	286.60
	42	992.60	658.50	521.95	289.60
	43	999.70	663.85	525.65	291.90
	44	1,007.00	669.15	529.25	295.10
	45	1,013.80	674.15	533.40	297.45
	46	1,021.30	679.55	537.50	300.80
	47	1,028.40	684.95	541.35	303.35
	48	1,035.60	690.15	545.35	305.95
	49	1,042.65	695.40	549.30	308.60
	50	1,049.85	700.60	553.40	311.30
51 and over: add per unit		1.36	1.05	0.78	0.42
e.g. Global (Ntl) 73		1,081.13	724.75	571.34	320.96

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1805 Table B: Network Spot Commercials, National TV

	Market Unit	Principal	Silent On Camera	Solo Singer/VO	Group Singer
Vancouver	1 - 5	732.15	537.15	341.65	195.45
	6	751.70	549.00	353.95	201.60
	7	771.30	561.15	366.55	208.15
	8	791.35	573.40	378.60	214.65
	9	811.10	585.80	391.75	221.40
Montreal	10	830.00	597.70	403.60	227.50
	11	850.10	609.80	416.15	232.55
	12	869.35	621.90	428.55	237.60
	13	888.80	633.70	441.00	242.75
	14	908.85	646.35	453.95	247.95
	15	928.35	658.45	465.85	252.70
	16	947.80	669.95	477.85	257.50
Toronto	17	967.10	682.35	490.15	262.90
	18	987.05	694.55	502.15	267.65
	19	1006.05	706.80	514.40	272.30
	20	1025.85	718.40	526.90	279.20
	21	1045.80	728.95	538.05	281.95
	22	1065.30	739.15	550.30	286.20
	23	1084.85	749.50	562.80	290.25
	24	1104.00	760.05	574.55	294.80
	25	1124.10	770.20	586.60	299.20
	26	1143.25	779.95	594.35	303.60
	27	1162.80	790.50	602.20	307.95
	28	1181.25	800.60	609.45	312.15
	CTV (Ont)	29	1200.95	811.30	617.00
30		1220.05	821.20	624.55	320.80
31		1235.55	831.40	631.70	325.25
32		1249.90	840.85	638.90	328.90
33		1264.55	850.85	646.70	332.90
34		1280.00	857.55	653.90	336.75
35		1294.65	870.50	661.85	340.85
36		1309.50	878.40	666.75	345.15
37		1324.35	885.95	671.70	349.25
38		1339.15	893.20	676.50	353.35
39		1354.45	900.50	681.40	357.15
40		1368.85	908.15	686.70	361.10
41		1379.10	915.15	691.50	364.10
42		1388.70	922.30	696.45	367.95
43		1398.60	930.05	701.10	371.50
44		1409.10	937.05	706.20	374.75
45		1418.65	943.65	711.45	378.45
46	1429.10	951.35	715.70	381.45	
47	1438.60	957.95	720.75	384.10	
48	1448.25	964.75	725.30	387.80	
49	1458.50	972.50	729.95	390.25	
50	1468.40	979.40	735.05	393.85	
51 and over: add per unit		1.90	1.46	0.96	0.52
e.g. CBC, CTV, Global 84		1533.00	1029.04	767.69	411.53

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1806 Table C: Program Commercials, National TV

Market Units	Principal	Silent On Camera	Solo Singer/ VO	Group Singer
0 - 51	1,970.05	1,251.60	1,065.30	852.15
52 - 81	2,091.95	1,357.95	1,171.80	905.00
82 - 111	2,343.40	1,464.60	1,251.60	985.15
112 +	2,529.85	1,544.35	1,357.90	1,065.30

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1807 Table D: Program Commercials, National TV

Market Unit	Principal	Silent On-Camera	Solo Singer/VO	Group Singer
1 - 5	65.75	42.10	42.10	30.10
6	71.20	45.30	44.90	31.90
7	77.30	48.40	47.45	34.25
8	82.65	51.90	50.00	36.15
9	88.15	54.75	52.85	38.30
10	93.80	57.90	55.15	40.35
11	97.50	61.00	57.35	42.10
12	101.55	63.50	59.05	43.70
13	105.80	65.95	61.10	45.30
14	109.75	68.35	62.85	47.05
15	113.55	71.35	65.10	48.45
16	117.70	73.80	66.25	50.00
17	121.40	76.00	68.00	51.90
18	125.80	78.80	69.75	53.40
19	129.60	81.05	71.20	54.75
20	133.70	83.40	72.75	56.35
21	135.80	84.90	74.25	57.35
22	138.50	85.65	75.45	57.95
23	141.05	87.40	76.90	58.95
24	143.20	88.70	78.00	59.55
25	145.65	90.05	79.55	60.85
26	148.00	91.55	80.80	61.20
27	150.50	92.55	81.15	62.10
28	152.85	94.05	82.65	62.85
29	155.20	95.10	83.45	63.60
30	157.55	97.10	84.95	64.45
31	158.55	97.50	85.25	65.40
32	159.85	98.75	86.25	66.00
33	160.85	99.80	87.10	66.95
34	161.60	101.00	87.95	67.50
35	162.95	102.15	88.70	68.15
36	164.30	102.95	89.55	69.30
37	165.10	103.50	89.80	69.75
38	166.20	105.00	90.10	69.95
39	167.35	105.30	90.55	70.10
40	168.40	106.20	91.55	71.20
41	169.00	106.75	91.95	71.65
42	170.00	107.80	92.55	72.05
43	170.60	108.10	93.10	72.75
44	171.55	109.60	93.40	73.40
45	172.15	109.85	93.95	73.80
46	173.45	110.65	94.60	74.25
47	173.75	110.80	94.90	74.45
48	174.75	111.40	95.70	74.95
49	175.40	112.05	96.10	75.00
50	176.30	112.55	97.10	75.15
51 and over: add per unit	0.59	0.39	0.32	0.25

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1808 Table E: Program Commercials, National TV

Market Unit	Principal	Silent On-Camera	Solo Singer/VO	Group Singer
1 - 5	33.25	21.20	21.00	14.70
6	36.00	23.10	22.45	16.25
7	38.45	24.40	24.05	17.30
8	41.55	26.10	25.45	18.45
9	44.70	28.15	27.10	19.65
10	47.45	29.95	28.25	20.40
11	49.50	30.90	29.20	21.60
12	51.55	32.20	30.25	22.50
13	53.60	33.40	31.05	23.25
14	55.80	34.35	31.50	24.10
15	57.45	35.80	32.75	25.25
16	59.55	36.95	33.80	25.60
17	61.70	38.25	34.35	26.10
18	63.65	39.30	35.75	27.10
19	65.70	40.25	36.30	27.55
20	67.95	41.45	37.45	28.15
21	69.05	42.25	37.80	28.50
22	69.85	43.35	38.35	29.20
23	71.20	43.85	39.30	29.95
24	72.10	45.10	39.80	30.25
25	73.45	45.70	40.05	31.05
26	74.95	46.65	40.95	31.15
27	75.75	47.45	41.40	31.35
28	77.30	48.45	41.85	31.50
29	78.05	49.15	42.45	32.20
30	79.50	50.10	43.30	32.50
31	79.85	50.35	43.45	32.75
32	80.80	50.95	43.70	33.30
33	81.10	51.25	43.85	33.60
34	81.65	51.70	44.70	33.80
35	82.20	51.95	44.90	34.20
36	82.80	52.10	45.05	34.25
37	83.40	52.50	45.30	34.35
38	83.80	53.30	45.65	34.60
39	84.80	53.60	45.80	35.00
40	85.20	53.70	46.55	35.25
41	85.50	54.15	46.60	35.70
42	85.65	54.50	46.95	35.75
43	86.25	54.75	47.05	35.95
44	86.35	54.80	47.25	36.00
45	86.60	55.75	47.45	36.15
46	87.10	55.90	47.50	36.30
47	87.40	56.05	47.85	36.40
48	87.85	56.20	47.90	36.95
49	87.95	56.35	48.05	37.30
50	88.30	57.20	48.45	37.35
51 and over: add per unit	0.32	0.13	0.13	0.11

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1809 Billboards

Voiceover - session	490.00
Voiceover - segment	138.50

Principal - session	672.00
Principal - segment	201.50

1817 Dealer Commercials

Principal	3,392.00
SOC	2,278.50
Solo Singer/VO	1,698.50
Group Singer	902.50

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1820 New Media

Video (Unlimited Websites)

Performer Category	Session Fee	Included Work Hours
Principal Performer	\$320.00	4
Silent-On-Camera	\$320.00	4
Voice-Over/Solo Singer	\$235.00	2
Stunt Performer	\$320.00	4
Stunt Co-ordinator	\$430.00	4
Demonstrator	\$320.00	4
Background Performer	\$200.00	4
Group Background Performer	\$135.00	4
Group Singer	\$105.00	1/2

Use Fees

(calculated as a percentage of the session fees)

Performer Category	1 day – 4 weeks	5 – 8 weeks	9 – 26 weeks	27 wks – 1 year
Principal Performer	35%	50%	75%	100%
Silent-On-Camera	35%	50%	75%	100%
Voice-Over/Solo Singer	35%	50%	75%	100%
Stunt Performer	35%	50%	75%	100%
Stunt Co-ordinator	N/A*	N/A*	N/A*	N/A*
Demonstrator	N/A*	N/A*	N/A*	N/A*
Background Performer	N/A*	N/A*	N/A*	N/A*
Group Background Performer	N/A*	N/A*	N/A*	N/A*
Group Singer	35%	50%	75%	100%

*Use fee not applicable unless negotiated

Audio (Unlimited Websites)

Performer Category	Session Fee	Included Work Hours
Single Voice/Solo Singer 1 or 2 cut	\$250.00	1
Multiple Voice/Group Singer 1 or 2 cut	\$190.00	1
Single Voice/Solo Singer per cut	\$125.00	1
Multiple Voice/Group Singer per cut	\$95.00	1

Use Fees

(calculated as a percentage of the session fees)

Performer Category	1 day – 4 weeks	5 – 8 weeks	9 – 26 weeks	27 wks – 1 year
Single Voice/Solo Singer	35%	50%	75%	100%
Multiple Voice/Group Singer	35%	50%	75%	100%

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1824 IDs

Voiceover - session	490.00
Voiceover - additional IDs (2)	490.00

Principal - session	672.00
Principal - additional IDs (2)	672.00

1907 Payment for Allowable Changes

On camera	174.00
Off camera	104.50

1910 Group Singers Payment Option

Table A usage	4,802.50
Table B usage	5,693.50
Radio	3,841.50

2101 Session and Residual Fees

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
(a)		
minimum per session/cycle	523.25	392.75
all comm'ls (per cut)	261.75	196.50
2102 Additional Work Time	26.25	
2103 Billboards/IDs/Tags		
(a)		
per billboard	139.00	
minimum per session/cycle	422.00	
(b)		
per ID	194.00	145.25
minimum per session/cycle	523.25	392.75

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2101 Session and Residual Fees cont'd.

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
(c) Payment for Allowable Changes		
(i) 1 comm'l + 1-4 tag changes	523.25	
(ii) 1 comm'l + 5 tag changes	576.50	
Example:		
per cut rate of \$261.75 includes		
2 tags + 3 tags @105.00 = \$576.75		
(iii) 2 comm'ls + 2 tag changes	523.25	
(iv) each subsequent tag change	105.00	
per tag change	105.00	
minimum per session/cycle	523.25	
 (f) Dealer Commercials	 1,570.25	 1,179.25

2105 Demo Commercial

26.25

2107 Recall Fees

Minimum Recall Fee	261.75	196.50
Add'l Work Time (per half hour)	26.25	26.25

2501 Combination of Canadian and US Use

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
(c) additional tags, per tag	105.00	
(c) (i)		
New York City (1 unit)	261.75	196.50
Chicago (1 unit)	261.75	196.50
Los Angeles (1 unit)	261.75	196.50
Each group of 25 cities other than...	261.75	196.50
(c) (ii)		
Any 2 units of use	523.25	392.75
Any 3 units of use	586.00	439.00
Any 4 units of use	666.00	500.00
Each additional unit of use beyond...	80.25	59.25
All US	1,066.75	800.25
Example (1)		
session	523.25	
+ New York City (1 unit)	<u>261.75</u>	
	785.00	

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2501 Combination of Canadian and US Use cont'd.

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
Example (2)		
session		392.75
+ Chicago, Los Angeles & 41 other...		<u>500.00</u>
		892.75

2502 Exclusive US Use

(a) additional tags, per tag	105.00	
(b)		
Any 3 units of use	586.00	439.00
Any 4 units of use	666.00	500.00
Each additional unit beyond 4 units	80.25	59.25
All US	1,066.75	800.25
Example (1)		
session	523.25	
Example (2)		
4 units of use		500.00

Local & Regional - 603 Television Session Fee Rates

	Regional Category			
	1	2	3	4
(a)				
Performance Category				
Principal/Solo Singer (on camera)	475.00	393.30	340.70	688.70
SOC/ Demonstrator	457.10	377.70	324.30	663.10
VO/Solo Singer (off camera)	234.80	139.00	108.20	340.20
Group Singer	176.20	83.40	64.70	255.40
Background Performer (no residuals)	268.50	135.30	135.30	389.30
(c) Hourly Work Time	41.90	41.90	41.90	60.80
(d) Additional Work Time	50.50	50.50	50.50	73.00
(e) Overtime	55.00	55.00	55.00	79.90

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Local & Regional - 603 Television Session Fee Rates cont'd.

	Regional Category			
	1	2	3	4
(f) Television Recall and Preproduction Rehearsal Fee Rates				
Performance Category				
Princ./Solo Singer				
(on camera)	238.10	196.70	168.60	345.20
SOC/				
Demonstrator				
VO/Solo Singer	228.90	189.10	162.30	331.90
(off camera)	117.10	69.30	54.10	169.80
Group Singer				
	90.90	41.80	32.70	127.70
Background Perf.				
	135.30	67.60	66.20	196.10
 (i) Tags				
Regional Television				
On Camera	110.20	81.50	60.90	159.50
Off Camera	67.00	49.60	36.70	97.20
Regional Radio				
	36.70	27.10	19.80	53.20

Local & Regional - 604 Television Residual Rates

	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
Regional Category 1					
Principal/Solo Singer					
(on camera)	176.00	269.00	354.40	1,063.20	1,860.80
1 commercial	149.60	228.70	301.20		
SOC					
1 commercial	169.20	258.60	340.80	1,022.20	1,802.60
VO/Solo Singer					
(off camera)	119.00	176.00	269.00	806.00	1,411.00
1 commercial	101.20	149.60	228.70		
Group Singer					
1 commercial	89.30	132.60	202.70	608.20	1,064.20
1 commercial	75.90	112.70	172.30		

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Local & Regional - 604 Television Residual Rates cont'd.

	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
Regional Category 2					
Principal/Solo Singer (on camera)	139.00	194.70	269.00	806.00	1,411.00
1 commercial	118.20	165.50	228.70		
SOC	133.60	187.30	258.60	775.30	1,356.80
1 commercial	113.60	159.20	219.80		
VO/Solo Singer (off camera)	85.00	113.00	202.00	601.00	1,060.50
1 commercial	72.30	96.00	171.70		
Group Singer	50.60	67.60	121.20	363.20	635.60
1 commercial	43.00	57.50	103.00		
Regional Category 3					
Principal/Solo Singer (on camera)	127.30	167.60	249.60	749.40	1,311.40
1 commercial	108.20	142.50	212.20		
SOC	122.20	161.50	240.30	720.10	1,261.10
1 commercial	103.90	137.30	204.30		
VO/Solo Singer (off camera)	56.10	85.00	167.60	503.10	880.70
1 commercial	47.70	72.30	142.50		
Group Singer	33.40	50.60	100.60	302.20	528.40
1 commercial	28.40	43.00	85.50		
Regional Category 4					
Principal/Solo Singer (on camera)	351.80	537.60	708.60	2,126.60	3,721.10
1 commercial	299.00	457.00	602.30		
SOC	338.10	517.00	681.70	2,044.70	3,605.00
1 commercial	287.40	439.50	579.40		
VO/Solo Singer (off camera)	237.80	351.80	537.60	1,480.60	2,821.90
1 commercial	202.10	299.00	457.00		
Group Singer	178.00	264.60	405.90	1,216.50	2,128.30
1 commercial	151.30	224.90	345.00		

National Commercial Agreement Rates
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Local & Regional - 606 Radio Rates

	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
Regional Category 1					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer 1 or 2 commercials	234.85 199.60	295.35 251.05	384.55 326.85	1,153.70	1,960.20
Multiple Voice/Group Singer 1 or 2 commercials	178.10 151.40	221.05 187.90	289.85 246.35	869.40	1,477.40
Regional Category 2					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer 1 or 2 commercials	167.80 142.65	195.30 166.00	249.85 212.35	749.25	1,273.15
Multiple Voice/Group Singer 1 or 2 commercials	100.75 85.65	117.20 99.60	150.10 127.60	450.20	764.80
Regional Category 3					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer 1 or 2 commercials	139.35 118.45	167.80 142.65	223.50 189.95	671.00	1,139.95
Multiple Voice/Group Singer 1 or 2 commercials	83.60 71.05	100.75 85.65	134.10 114.00	402.10	683.05
Regional Category 4					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer 1 or 2 commercials	340.55 289.45	428.15 363.95	557.60 473.95	1,672.75	2,842.25
Multiple Voice/Group Singer 1 or 2 commercials	258.15 219.45	320.35 272.30	420.35 357.30	1,260.60	2,142.20
(f) Additional Work Time					
Categories 1, 2, and 3	23.10				
Category 4	33.50				
Regional Category					
	1	2	3	4	
(g) Radio Minimum Recall Rates					
Single Voice/Solo Singer	192.00	125.30	111.90	278.45	
Multiple Voice/Group Singer	144.75	71.85	67.10	209.90	

National Commercial Agreement Rates
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Local & Regional - 701 Meal Periods
infringement 62.15

Local & Regional - 705 Travel Expenses
kilometrage 0.469
per diem 222.15

Local & Regional - 803 New Media

Video (Per Commercial; Unlimited Websites)

Performance Category	Regional Category				Included Work Time
	1	2	3	4	
Principal Performer	\$275.00	\$235.00	\$210.00	\$320.00	4 hours
Silent-On-Camera	\$265.00	\$228.00	\$200.00	\$320.00	4 hours
Voice-Over/Solo Singer	\$112.00	\$100.00	\$100.00	\$235.00	1 hour
Stunt Performer	\$320.00	\$320.00	\$320.00	\$320.00	4 hours
Stunt Co-ordinator	\$430.00	\$430.00	\$430.00	\$430.00	4 hours
Demonstrator	\$265.00	\$228.00	\$200.00	\$320.00	4 hours
Background Performer	\$200.00	\$150.00	\$150.00	\$200.00	4 hours
Group Singer	\$105.00	\$105.00	\$105.00	\$105.00	1 hour

Audio (Per Commercial; Unlimited Websites)

Performance Category	Regional Category				Included Work Time
	1	2	3	4	
Single Voice	\$205.00	\$141.00	\$129.00	\$250.00	1 hour
Multiple Voice	\$160.00	\$94.00	\$86.00	\$190.00	1 hour

Use Fees Use fees are calculated as a percentage of the session fees

1 day – 4 weeks	5 – 8 weeks	9 – 26 weeks	27 weeks – 1 year
35% of session fee	50% of session fee	75% of session fee	100% of session fee

National Commercial Agreement Rates
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Local & Regional - 901 Short Life Commercials

Television Local and Regional Short-Life Session Fee Rates

Performance Category	Regional Category			
	1	2	3	4
Principal/Solo Singer (on camera)	475.00	393.30	340.70	688.70
SOC/Demonstrator	457.10	377.70	324.30	663.10
VO/Solo Singer (off camera)	234.80	139.00	108.20	340.20
Group Singer	176.20	83.40	64.70	255.40
Background Performer (no residuals)	268.50	135.30	135.30	389.30
Per Change				
On Camera	110.20	81.50	60.90	159.50
Off Camera	67.00	49.60	36.70	97.20

Television Local and Regional Short-Life Residual Rates

Regional Category 1	7-day	14-day	31-day
Principal/Solo Singer (on camera)	176.00	222.40	269.00
SOC	169.20	213.70	258.60
VO/Solo Singer (off camera)	119.00	147.60	176.00
Group Singer	89.30	111.00	132.60

Regional Category 2	7-day	14-day	31-day
Principal/Solo Singer (on camera)	139.00	167.00	194.70
SOC	133.60	160.20	187.30
VO/Solo Singer (off camera)	85.00	98.30	113.00
Group Singer	50.60	59.10	67.60

Regional Category 3	7-day	14-day	31-day
Principal/Solo Singer (on camera)	127.30	147.60	167.60
SOC	122.20	142.00	161.50
VO/Solo Singer (off camera)	56.10	70.50	85.00
Group Singer	33.40	42.10	50.60

Regional Category 4	7-day	14-day	31-day
Principal/Solo Singer (on camera)	351.80	444.50	537.60
SOC	338.10	427.80	517.00
VO/Solo Singer (off camera)	237.80	295.20	351.80
Group Singer	178.00	221.70	264.60

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Local & Regional - 901 Short Life Commercials cont'd.

Radio Local and Regional Short-Life Session and Use Fee Rates

Regional Category 1	7-day	14-day	31-day
Single Voice/Solo Singer	234.80	265.30	295.30
Multiple Voice/Group Singer	178.00	198.60	221.10
Per Change	36.70		

Regional Category 2	7-day	14-day	31-day
Single Voice/Solo Singer	167.80	181.60	195.30
Multiple Voice/Group Singer	100.80	109.00	117.20
Per Change	27.10		

Regional Category 3	7-day	14-day	31-day
Single Voice/Solo Singer	139.40	153.50	167.80
Multiple Voice/Group Singer	83.50	91.90	100.80
Per Change	19.80		

Regional Category 4	7-day	14-day	31-day
Single Voice/Solo Singer	340.60	384.70	428.10
Multiple Voice/Group Singer	258.10	288.00	320.40
Per Change	53.20		

National Short-Life Commercials

403 Television National Short-Life Session Fee

	Session Fee	Hourly Work Time Rate
Principal/Solo Singer (on-camera)	672.00	85.50
SOC	672.00	85.50
VO/Solo Singer (off-camera)	490.00	70.50
Demonstrator	672.00	85.50
Group Singer	212.00	70.50
Stunt Performer	672.00	85.50
Stunt Coordinator	896.00	111.50
Background Performer	411.00	52.50
Group Background (1 to 25)	274.50	34.50
26-50 bg (\$6,890.50)	237.50	
51+ bg (\$10,335.50)	187.50	

National Commercial Agreement Rates
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403 Television National Short-Life Additional Work time and Overtime

	Additional Work Time	Overtime Rate
Principal/Solo Singer (on-camera)	110.50	125.00
SOC	110.50	125.00
VO/Solo Singer (off-camera)	89.00	110.50
Demonstrator	110.50	125.00
Group Singer	89.00	110.50
Stunt Performer	110.50	125.00
Stunt Coordinator	136.00	166.50
Background Performer	63.50	79.00
Group Background (1 to 25)	45.00	52.00

(a) per change

On Camera	174.00
Off Camera	104.50

(b) session fee

On Camera	672.00
Off Camera	490.00
per change	
On Camera	174.00
Off Camera	104.50

403 Television National Short-Life Recall and Preproduction Rehearsal Fees

	Min. Recall & Preprod. Rhsl Fees	Hourly Work Time Rate
Principal/Solo Singer (on-camera)	335.00	85.50
SOC	335.00	85.50
VO/Solo Singer (off-camera)	213.00	70.50
Demonstrator	335.00	85.50
Group Singer	141.00	70.50
Stunt Performer	335.00	85.50
Stunt Coordinator	447.00	111.50
Background Performer	206.00	52.50
Group Background Perf (1-25)	137.50	34.50

National Commercial Agreement Rates
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404 Table F: Short-Life Commercials, National TV

	Market Units	Principal	Silent-On- Camera	Solo Singer/ Voice-Over	Group Singer
	1 - 5	\$533.80	\$391.05	\$261.10	\$156.15
Vancouver	6	547.60	399.95	270.85	161.35
	7	562.00	409.20	279.90	166.75
	8	576.35	418.10	289.25	172.00
	9	590.40	426.80	298.55	177.50
	10	604.90	435.70	307.75	182.75
Montreal	11	618.75	444.35	316.80	186.30
	12	633.05	453.30	326.10	190.60
	13	647.75	462.40	336.05	193.85
	14	666.45	470.80	345.15	197.95
	15	675.75	480.10	354.15	201.85
Toronto	16	690.00	488.85	363.75	205.05
	17	710.90	497.65	372.70	209.50
	18	724.55	506.40	382.00	212.95
	19	732.15	515.40	391.40	217.00
	20	747.05	524.35	400.60	220.60
	21	761.15	531.50	410.50	224.50
	22	775.45	538.85	419.75	228.40
	23	790.05	546.25	428.90	232.35
	24	803.90	552.65	438.05	236.45
	25	817.80	560.55	448.00	239.45
	26	832.40	568.35	453.05	243.85
	27	847.10	575.10	458.65	246.55
	28	860.85	582.15	464.25	249.90
	29	875.25	589.95	470.10	253.35
	30	889.70	596.95	475.70	256.60
	31	900.50	604.90	480.95	259.90
	32	910.45	611.75	487.10	262.95
	33	921.70	618.75	492.65	266.35
	34	932.45	626.40	498.00	270.20
	35	943.55	633.15	503.95	273.15
	36	954.10	638.70	508.10	276.30
	37	964.80	643.85	511.80	279.65
	38	975.70	649.85	516.40	282.95
	39	986.05	654.85	519.60	286.20
	40	997.10	660.15	524.15	289.40
	41	1,004.55	663.80	527.75	292.05
	42	1,011.45	671.05	532.10	295.10
	43	1,018.80	676.40	535.70	297.45
	44	1,026.15	682.00	539.25	300.85
	45	1,033.15	686.95	543.45	303.20
	46	1,040.75	692.55	547.85	306.45
	47	1,047.95	697.80	551.65	309.00
	48	1,055.20	703.50	555.65	311.75
	49	1,062.55	708.65	559.90	314.50
	50	1,070.00	714.05	563.85	317.15
51 and over: add per unit		1.39	1.07	0.79	0.43
e.g. Global (Ntl)	73	1,101.97	738.66	582.02	327.04

National Commercial Agreement Rates
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404 Table G: Short-Life Commercials, National TV

Market Units	Principal	Silent-On-Camera	Solo Singer/Voice-Over	Group Singer
1 - 5	\$746.20	\$547.15	\$348.00	\$199.20
6	\$765.90	\$559.50	\$360.80	\$205.35
7	\$785.90	\$571.80	\$373.50	\$212.15
8	\$806.40	\$584.30	\$385.80	\$218.65
9	\$826.55	\$596.70	\$399.30	\$225.55
10	\$846.05	\$609.20	\$411.45	\$231.80
11	\$866.35	\$621.60	\$424.15	\$237.00
12	\$885.95	\$633.70	\$436.70	\$242.15
13	\$905.70	\$645.80	\$449.40	\$247.40
14	\$926.20	\$658.70	\$462.40	\$252.70
15	\$945.80	\$670.95	\$474.70	\$257.40
16	\$965.75	\$682.85	\$487.10	\$262.50
17	\$985.35	\$695.35	\$499.70	\$267.75
18	\$1,005.80	\$707.80	\$511.80	\$272.95
19	\$1,025.35	\$720.40	\$524.25	\$277.50
20	\$1,045.45	\$732.05	\$537.00	\$284.45
21	\$1,065.80	\$742.95	\$548.40	\$287.20
22	\$1,085.75	\$753.20	\$560.65	\$291.70
23	\$1,105.35	\$763.70	\$573.40	\$295.80
24	\$1,125.00	\$774.50	\$585.70	\$300.60
25	\$1,145.55	\$784.75	\$597.95	\$305.00
26	\$1,165.00	\$794.75	\$605.75	\$309.45
27	\$1,184.85	\$805.60	\$613.40	\$313.70
28	\$1,203.80	\$815.90	\$621.00	\$318.00
29	\$1,223.90	\$826.65	\$628.80	\$322.30
30	\$1,243.25	\$836.65	\$636.50	\$327.05
31	\$1,258.80	\$847.25	\$643.75	\$331.65
32	\$1,273.75	\$857.00	\$651.10	\$335.00
33	\$1,288.70	\$867.10	\$659.05	\$339.25
34	\$1,304.40	\$873.85	\$666.30	\$343.20
35	\$1,319.10	\$887.20	\$674.30	\$347.25
36	\$1,334.50	\$895.10	\$679.55	\$351.85
37	\$1,349.30	\$902.65	\$684.60	\$355.90
38	\$1,364.85	\$910.10	\$689.45	\$360.00
39	\$1,380.10	\$917.70	\$694.40	\$363.80
40	\$1,395.15	\$925.35	\$699.65	\$368.10
41	\$1,405.35	\$932.55	\$704.35	\$371.10
42	\$1,415.15	\$939.65	\$709.60	\$374.85
43	\$1,425.10	\$947.80	\$714.35	\$378.70
44	\$1,435.80	\$954.75	\$719.55	\$381.95
45	\$1,445.80	\$961.50	\$725.05	\$385.55
46	\$1,456.40	\$969.55	\$729.25	\$388.65
47	\$1,465.90	\$976.20	\$734.35	\$391.40
48	\$1,476.00	\$982.85	\$738.95	\$394.95
49	\$1,486.40	\$991.10	\$743.80	\$397.75
50	\$1,496.55	\$998.05	\$748.80	\$401.35
51 and over: add per unit	\$1.94	\$1.49	\$0.97	\$0.52
e.g. CBC, CTV, Global 84	1,562.51	1,048.71	781.78	419.03

National Commercial Agreement Rates
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406 Radio Session and Residual Fees

	Session and Use Period							
	7 Days		14 Days		31 Days		45 Days	
	SV	MV	SV	MV	SV	MV	SV	MV
Fee per master	133.50	99.25	175.25	132.25	200.75	150.50	227.00	169.75
Min. Guarantee per session	266.75	200.50	352.75	264.00	400.25	301.00	453.50	340.50

(a) Fee per Change 52.00

(c) Sole Purpose of Making Changes

	Master Commercial Use			
	7 Days	14 Days	31 Days	45 Days
Per Change	52.00	52.00	52.00	52.00
Minimum Guarantee	266.75	352.75	400.25	453.50

(e) Short-Life Radio Recall Fees

	7 Days		14 Days		31 Days		45 Days	
	SV	MV	SV	MV	SV	MV	SV	MV
	Recall Fee	133.50	99.25	175.25	132.25	200.75	150.50	227.00
Additional Work Time	26.75							

Infomercials

Television

(b) Compensation

Residual Categories	Principal Performers, etc.	Actors, etc.
first day of work	922.50	594.25
each addtl day of work	659.25	461.75
Hourly Work Time Rate	83.50	
Hours beyond 8	115.50	

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Infomercials cont'd.

Non-Residual Categories	8 Hours of Work	4 Hours of Work	Hourly Work Time Rate	Overtime Rate
Stunt Coordinator	857.50		112.50	132.00
Demonstrator	659.25		83.50	115.50
Background Performer	395.75	197.00	51.50	53.50
Group Background Perf.	263.75	132.00	32.50	39.00

Prepaid Use for Residual Categories per annum per 13 week cycle	Principal Performers, etc.	Actors, etc.
	1,978.25	1,581.75
	792.00	659.25

Radio (d)	Single Voice	Multiple Voices
	582.25	452.50