

National Commercial Agreement Rates
July 1, 2010 — June 30, 2011

905 Improv Fee 64.00

906 Detained in Audition 72.50

908 Taking Part in Audition 72.50
291.00

910 Special Wardrobe 67.50

	Session Fee	Included Work Time	Hourly Rate	Additional Work Time	Overtime
1202					
Princ/Solo Singer (on-camera)	689.00	8 hours	87.50	113.50	128.00
SOC	689.00	8 hours	87.50	113.50	128.00
VO/Solo Singer (off-camera)	502.00	4 hours	72.50	91.00	113.50
Demonstrator	689.00	8 hours	87.50	113.50	128.00
Group Singer	217.50	1 hour	72.50	91.00	113.50
Stunt Performer	689.00	8 hours	87.50	113.50	128.00
Stunt Coordinator	918.50	8 hours	114.50	139.50	170.50
Background Performer	421.50	8 hours	54.00	65.00	81.00
Group Background (1 to 25)	281.50	8 hours	35.00	45.50	52.50
 26-50 bg	 7,063.00				
51+ bg	10,594.00				

Group Background Performer Grid						Recall
1 to 25	281.50	8 hours	35.00	45.50	52.50	141.00
1 to 26 (\$6,890.50)	272.00	8 hours	34.00	44.00	51.00	135.50
1 to 27	261.50	8 hours	32.50	42.50	49.00	130.50
1 to 28	252.50	8 hours	31.50	41.00	47.50	126.50
1 to 29 & up to 50	243.50	8 hours	30.50	39.50	46.00	122.50
1 to 51 (\$10,335.50)	208.00	8 hours	26.00	34.00	39.00	104.50
1 to 52	203.50	8 hours	25.50	33.00	38.50	102.50
1 to 53	199.50	8 hours	25.00	32.50	37.50	100.00
1 to 54	196.50	8 hours	24.50	32.00	37.00	98.50
55 & over	192.00	8 hours	24.00	31.00	36.00	96.50

Example (a)	689.00	x	3	=	2,067.00
Example (b)	689.00	+	1,378.00	=	
Example (c)	689.00	x	3	=	2,067.00

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1203 Demo & Test Commercial

(b) Group Singers	217.50
	107.00
	72.50
	217.50
 (c) Presentation Demo	 267.50
	134.50

1210 Night Work

(a) Example 1 (8 hours work time) premium payment = 3 x (2 x AWT)	681.00
session fee	689.00
Total	1,370.00

(a) Example 2 (8 hours work time) premium payment = 4 x (2 x AWT)	908.00
session fee	689.00
Total	1,597.00

(b) Example	
session fee (8 hours work time)	689.00
2 hours additional work time	227.00
4 hours overtime	512.00
25% Night Work Premium	
1 hour (hourly rate)	22.00
2 hours AWT (AWT rate \$113.50)	57.00
4 hours OT (OT rate \$128.00)	96.00
Total	1,603.00

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1213 Recall & Preprod. RhsI Fees	Fee	Work Time
Princ/Solo Singer (on camera)	343.50	87.50
SOC	343.50	87.50
VO/Solo Singer (off camera)	218.50	72.50
Demonstrator	343.50	87.50
Group Singer	144.50	72.50
Stunt Performer	343.50	87.50
Stunt Coordinator	458.00	114.50
Background Performers	211.00	54.00
Group Background (1 - 25)	141.00	35.00
 1214 Meal Penalty	 72.50	
 1301 (b) Kilometrage	 0.469	
 1301 (c) Per Diem		
Per Diem	238.50	
Per Diem - meals	102.50	
- breakfast	21.00	
- lunch	28.50	
- dinner	52.50	
 1403 Special Personal Wardrobe	 22.50	
 1502 Holding Call		
Performer	345.00	
Background Performer	211.00	
Group Background (25 or fewer)	141.00	
 1703 Stunt Performance & Fee		
(a)	689.00	
(e)	2,755.50	
 1705 Conditions of Engagement		
(b) minimum fee	918.50	
additional work time	139.50	
overtime	170.50	

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1804 Table A: Wild Spot Commercials, National TV

	Market Unit	Principal	Silent On Camera	Solo Singer/ VO	Group Singer
Vancouver	1 - 5	536.70	393.30	262.65	157.30
	6	550.70	402.30	272.35	162.15
	7	565.25	411.50	281.55	167.80
	8	579.65	420.45	290.95	173.05
	9	593.80	429.30	300.00	178.50
Montreal	10	608.20	438.25	309.35	183.70
	11	622.50	446.90	318.50	187.25
	12	636.65	456.00	328.00	191.55
	13	651.45	465.30	338.10	195.00
	14	670.30	473.40	347.15	199.00
	15	679.75	482.85	356.15	203.00
	16	694.00	491.75	365.90	206.20
Toronto	17	714.95	500.55	375.00	210.75
	18	728.90	509.40	384.15	214.45
	19	736.35	518.40	393.70	218.15
	20	751.30	527.30	403.00	221.80
	21	765.75	534.40	412.65	225.95
	22	780.00	542.05	422.25	229.65
	23	794.60	549.35	431.40	233.55
	24	808.55	555.70	440.45	237.90
	25	822.70	563.90	450.55	240.65
	26	837.05	571.70	455.80	245.30
	27	851.80	578.75	461.45	248.00
	28	865.80	585.70	467.10	251.30
	29	880.40	593.55	472.70	254.60
	30	894.95	600.55	478.50	258.10
Global (Ont)	31	905.75	608.20	483.75	261.20
	32	915.80	615.35	489.80	264.65
	33	927.10	622.50	495.45	267.75
	34	938.05	629.90	501.05	271.70
	35	949.00	636.70	506.65	274.80
	36	959.80	642.30	510.90	277.85
	37	970.35	647.55	514.70	281.35
	38	981.45	653.75	519.40	284.55
	39	992.00	658.55	522.70	287.70
	40	1002.95	664.15	527.10	291.35
	41	1010.25	667.70	530.75	293.75
	42	1017.40	674.95	535.00	296.85
	43	1024.70	680.45	538.80	299.20
	44	1032.15	685.90	542.50	302.50
	45	1039.15	691.00	546.75	304.90
	46	1046.85	696.55	550.95	308.30
	47	1054.10	702.05	554.90	310.95
	48	1061.50	707.40	559.00	313.60
	49	1068.70	712.80	563.05	316.30
	50	1076.10	718.10	567.25	319.10
51 and over: add per unit		1.39	1.08	0.80	0.43
e.g. Global (Ntl) 73		1,108.07	742.94	585.65	328.99

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1805 Table B: Network Spot Commercials, National TV

	Market Unit	Principal	Silent On Camera	Solo Singer/VO	Group Singer
Vancouver	1 - 5	750.45	550.60	350.20	200.35
	6	770.50	562.70	362.80	206.65
	7	790.60	575.20	375.70	213.35
	8	811.15	587.75	388.05	220.00
	9	831.40	600.45	401.55	226.95
Montreal	10	850.75	612.65	413.70	233.20
	11	871.35	625.05	426.55	238.35
	12	891.10	637.45	439.25	243.55
	13	911.00	649.55	452.00	248.80
	14	931.55	662.50	465.30	254.15
	15	951.55	674.90	477.50	259.00
	16	971.50	686.70	489.80	263.95
Toronto	17	991.30	699.40	502.40	269.45
	18	1011.75	711.90	514.70	274.35
	19	1031.20	724.45	527.25	279.10
	20	1051.50	736.35	540.05	286.20
	21	1071.95	747.15	551.50	289.00
	22	1091.95	757.65	564.05	293.35
	23	1111.95	768.25	576.85	297.50
	24	1131.60	779.05	588.90	302.15
	25	1152.20	789.45	601.25	306.70
	26	1171.85	799.45	609.20	311.20
	27	1191.85	810.25	617.25	315.65
	28	1210.80	820.60	624.70	319.95
	CTV (Ont)	29	1230.95	831.60	632.40
30		1250.55	841.75	640.15	328.80
31		1266.45	852.20	647.50	333.40
32		1281.15	861.85	654.85	337.10
33		1296.15	872.10	662.85	341.20
34		1312.00	879.00	670.25	345.15
35		1327.00	892.25	678.40	349.35
36		1342.25	900.35	683.40	353.80
37		1357.45	908.10	688.50	358.00
38		1372.65	915.55	693.40	362.20
39		1388.30	923.00	698.45	366.10
40		1403.05	930.85	703.85	370.15
41		1413.60	938.05	708.80	373.20
42		1423.40	945.35	713.85	377.15
43		1433.55	953.30	718.65	380.80
44		1444.35	960.50	723.85	384.10
45		1454.10	967.25	729.25	387.90
46		1464.85	975.15	733.60	391.00
47		1474.55	981.90	738.75	393.70
48		1484.45	988.85	743.45	397.50
49		1494.95	996.80	748.20	400.00
50		1505.10	1003.90	753.45	403.70
51 and over: add per unit		1.95	1.50	0.98	0.53
e.g. CBC, CTV, Global 84		1571.40	1054.90	786.77	421.72

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1806 Table C: Program Commercials, National TV

Market Units	Principal	Silent On Camera	Solo Singer/ VO	Group Singer
0 - 51	2,019.30	1,282.90	1,091.95	873.45
52 - 81	2,144.25	1,391.90	1,201.10	927.60
82 - 111	2,402.00	1,501.20	1,282.90	1,009.80
112 +	2,593.10	1,582.95	1,391.85	1,091.95

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1807 Table D: Program Commercials, National TV

Market Unit	Principal	Silent On-Camera	Solo Singer/VO	Group Singer
1 - 5	67.40	43.15	43.15	30.85
6	73.00	46.45	46.00	32.70
7	79.25	49.60	48.65	35.10
8	84.70	53.20	51.25	37.05
9	90.35	56.10	54.15	39.25
10	96.15	59.35	56.55	41.35
11	99.95	62.50	58.80	43.15
12	104.10	65.10	60.55	44.80
13	108.45	67.60	62.65	46.45
14	112.50	70.05	64.40	48.25
15	116.40	73.15	66.75	49.65
16	120.65	75.65	67.90	51.25
17	124.45	77.90	69.70	53.20
18	128.95	80.75	71.50	54.75
19	132.85	83.10	73.00	56.10
20	137.05	85.50	74.55	57.75
21	139.20	87.00	76.10	58.80
22	141.95	87.80	77.35	59.40
23	144.60	89.60	78.80	60.40
24	146.80	90.90	79.95	61.05
25	149.30	92.30	81.55	62.35
26	151.70	93.85	82.80	62.75
27	154.25	94.85	83.20	63.65
28	156.65	96.40	84.70	64.40
29	159.10	97.50	85.55	65.20
30	161.50	99.55	87.05	66.05
31	162.50	99.95	87.40	67.05
32	163.85	101.20	88.40	67.65
33	164.85	102.30	89.30	68.60
34	165.65	103.50	90.15	69.20
35	167.00	104.70	90.90	69.85
36	168.40	105.50	91.80	71.05
37	169.25	106.10	92.05	71.50
38	170.35	107.60	92.35	71.70
39	171.55	107.95	92.80	71.85
40	172.60	108.85	93.85	73.00
41	173.20	109.40	94.25	73.45
42	174.25	110.50	94.85	73.85
43	174.85	110.80	95.45	74.55
44	175.85	112.35	95.75	75.25
45	176.45	112.60	96.30	75.65
46	177.80	113.40	96.95	76.10
47	178.10	113.55	97.25	76.30
48	179.10	114.20	98.10	76.80
49	179.80	114.85	98.50	76.90
50	180.70	115.35	99.55	77.05
51 and over: add per unit	0.60	0.40	0.33	0.26

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1808 Table E: Program Commercials, National TV

Market Unit	Principal	Silent On-Camera	Solo Singer/VO	Group Singer
1 - 5	34.10	21.75	21.50	15.05
6	36.90	23.70	23.00	16.65
7	39.40	25.00	24.65	17.75
8	42.60	26.75	26.10	18.90
9	45.80	28.85	27.80	20.15
10	48.65	30.70	28.95	20.90
11	50.75	31.65	29.95	22.15
12	52.85	33.00	31.00	23.05
13	54.95	34.25	31.85	23.85
14	57.20	35.20	32.30	24.70
15	58.90	36.70	33.55	25.90
16	61.05	37.85	34.65	26.25
17	63.25	39.20	35.20	26.75
18	65.25	40.30	36.65	27.80
19	67.35	41.25	37.20	28.25
20	69.65	42.50	38.40	28.85
21	70.80	43.30	38.75	29.20
22	71.60	44.45	39.30	29.95
23	73.00	44.95	40.30	30.70
24	73.90	46.25	40.80	31.00
25	75.30	46.85	41.05	31.85
26	76.80	47.80	41.95	31.95
27	77.65	48.65	42.45	32.15
28	79.25	49.65	42.90	32.30
29	80.00	50.40	43.50	33.00
30	81.50	51.35	44.40	33.30
31	81.85	51.60	44.55	33.55
32	82.80	52.20	44.80	34.15
33	83.15	52.55	44.95	34.45
34	83.70	53.00	45.80	34.65
35	84.25	53.25	46.00	35.05
36	84.85	53.40	46.20	35.10
37	85.50	53.80	46.45	35.20
38	85.90	54.65	46.80	35.45
39	86.90	54.95	46.95	35.90
40	87.35	55.05	47.70	36.15
41	87.65	55.50	47.75	36.60
42	87.80	55.85	48.10	36.65
43	88.40	56.10	48.25	36.85
44	88.50	56.15	48.45	36.90
45	88.75	57.15	48.65	37.05
46	89.30	57.30	48.70	37.20
47	89.60	57.45	49.05	37.30
48	90.05	57.60	49.10	37.85
49	90.15	57.75	49.25	38.25
50	90.50	58.65	49.65	38.30
51 and over: add per unit	0.33	0.13	0.13	0.11

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1809 Billboards

Voiceover - session	502.00
Voiceover - segment	142.00

Principal - session	689.00
Principal - segment	206.50

1817 Dealer Commercials

Principal	3,477.00
SOC	2,335.50
Solo Singer/VO	1,741.00
Group Singer	925.00

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1820 New Media

Video (Unlimited Websites)

Performer Category	Session Fee	Included Work Hours
Principal Performer	\$320.00	4
Silent-On-Camera	\$320.00	4
Voice-Over/Solo Singer	\$235.00	2
Stunt Performer	\$320.00	4
Stunt Co-ordinator	\$430.00	4
Demonstrator	\$320.00	4
Background Performer	\$200.00	4
Group Background Performer	\$135.00	4
Group Singer	\$105.00	1/2

Use Fees

(calculated as a percentage of the session fees)

Performer Category	1 day – 4 weeks	5 – 8 weeks	9 – 26 weeks	27 wks – 1 year
Principal Performer	35%	50%	75%	100%
Silent-On-Camera	35%	50%	75%	100%
Voice-Over/Solo Singer	35%	50%	75%	100%
Stunt Performer	35%	50%	75%	100%
Stunt Co-ordinator	N/A*	N/A*	N/A*	N/A*
Demonstrator	N/A*	N/A*	N/A*	N/A*
Background Performer	N/A*	N/A*	N/A*	N/A*
Group Background Performer	N/A*	N/A*	N/A*	N/A*
Group Singer	35%	50%	75%	100%

*Use fee not applicable unless negotiated

Audio (Unlimited Websites)

Performer Category	Session Fee	Included Work Hours
Single Voice/Solo Singer 1 or 2 cut	\$250.00	1
Multiple Voice/Group Singer 1 or 2 cut	\$190.00	1
Single Voice/Solo Singer per cut	\$125.00	1
Multiple Voice/Group Singer per cut	\$95.00	1

Use Fees

(calculated as a percentage of the session fees)

Performer Category	1 day – 4 weeks	5 – 8 weeks	9 – 26 weeks	27 wks – 1 year
Single Voice/Solo Singer	35%	50%	75%	100%
Multiple Voice/Group Singer	35%	50%	75%	100%

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1824 IDs

Voiceover - session	502.00
Voiceover - additional IDs (2)	502.00

Principal - session	689.00
Principal - additional IDs (2)	689.00

1907 Payment for Allowable Changes

On camera	178.50
Off camera	107.00

1910 Group Singers Payment Option

Table A usage	4,922.50
Table B usage	5,836.00
Radio	3,937.50

2101 Session and Residual Fees

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
(a)		
minimum per session/cycle	536.25	402.50
all comm'ls (per cut)	268.25	201.50
2102 Additional Work Time	27.00	
2103 Billboards/IDs/Tags		
(a)		
per billboard	142.50	
minimum per session/cycle	432.50	
(b)		
per ID	198.75	149.00
minimum per session/cycle	536.25	402.50

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2101 Session and Residual Fees cont'd.

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
(c) Payment for Allowable Changes		
(i) 1 comm'l + 1-4 tag changes	536.25	
(ii) 1 comm'l + 5 tag changes	591.00	
Example:		
per cut rate of \$261.75 includes		
2 tags + 3 tags @105.00 = \$576.75		
(iii) 2 comm'ls + 2 tag changes	536.25	
(iv) each subsequent tag change	107.50	
per tag change	107.50	
minimum per session/cycle	536.25	
 (f) Dealer Commercials	 1,609.50	 1,208.75

2105 Demo Commercial 27.00

2107 Recall Fees

Minimum Recall Fee	268.25	201.50
Add'l Work Time (per half hour)	27.00	27.00

2501 Combination of Canadian and US Use

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
(c) additional tags, per tag	107.50	
(c) (i)		
New York City (1 unit)	268.25	201.50
Chicago (1 unit)	268.25	201.50
Los Angeles (1 unit)	268.25	201.50
Each group of 25 cities other than...	268.25	201.50
(c) (ii)		
Any 2 units of use	536.25	402.50
Any 3 units of use	600.75	450.00
Any 4 units of use	682.75	512.50
Each additional unit of use beyond...	82.25	60.75
All US	1,093.50	820.25
Example (1)		
session	536.25	
+ New York City (1 unit)	<u>268.25</u>	
	804.50	

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2501 Combination of Canadian and US Use cont'd.

	Single Voice/ Solo Singer	Multiple Voice/ Group Singer
Example (2) session		402.50
+ Chicago, Los Angeles & 41 other...		<u>512.50</u>
		915.00

2502 Exclusive US Use

(a) additional tags, per tag	107.50	
(b)		
Any 3 units of use	600.75	450.00
Any 4 units of use	682.75	512.50
Each additional unit beyond 4 units	82.25	60.75
All US	1,093.50	820.25
Example (1) session	536.25	
Example (2) 4 units of use		512.50

Local & Regional - 603 Television Session Fee Rates

	Regional Category			
	1	2	3	4
(a)				
Performance Category				
Principal/Solo Singer (on camera)	486.90	403.10	349.20	705.90
SOC/ Demonstrator	468.50	387.10	332.40	679.70
VO/Solo Singer (off camera)	240.70	142.50	110.90	348.70
Group Singer	180.60	85.50	66.30	261.80
Background Performer (no residuals)	275.20	138.70	138.70	399.00
(c) Hourly Work Time	42.90	42.90	42.90	62.30
(d) Additional Work Time	51.80	51.80	51.80	74.80
(e) Overtime	56.40	56.40	56.40	81.90

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Local & Regional - 603 Television Session Fee Rates cont'd.

	Regional Category			
	1	2	3	4
(f) Television Recall and Preproduction Rehearsal Fee Rates				
Performance Category				
Princ./Solo Singer				
(on camera)	244.10	201.60	172.80	353.80
SOC/				
Demonstrator				
VO/Solo Singer	234.60	193.80	166.40	340.20
(off camera)	120.00	71.00	55.50	174.00
Group Singer				
	93.20	42.80	33.50	130.90
Background Perf.				
	138.70	69.30	67.90	201.00
 (i) Tags				
Regional Television				
On Camera	113.00	83.50	62.40	163.50
Off Camera	68.70	50.80	37.60	99.60
Regional Radio				
	37.60	27.80	20.30	54.50

Local & Regional - 604 Television Residual Rates

	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
Regional Category 1					
Principal/Solo Singer					
(on camera)	180.40	275.70	363.30	1,089.80	1,907.30
1 commercial	153.30	234.30	308.80		
SOC					
1 commercial	173.40	265.10	349.30	1,047.80	1,847.70
VO/Solo Singer	147.40	225.30	296.90		
(off camera)	122.00	180.40	275.70	826.20	1,446.30
1 commercial	103.70	153.30	234.30		
Group Singer					
1 commercial	91.50	135.90	207.80	623.40	1,090.80
1 commercial	77.80	115.50	176.60		

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Local & Regional - 604 Television Residual Rates cont'd.

	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
Regional Category 2					
Principal/Solo Singer (on camera)	142.50	199.60	275.70	826.20	1,446.30
1 commercial	121.10	169.70	234.30		
SOC	136.90	192.00	265.10	794.70	1,390.70
1 commercial	116.40	163.20	225.30		
VO/Solo Singer (off camera)	87.10	115.80	207.00	616.00	1,087.00
1 commercial	74.00	98.40	175.90		
Group Singer	51.90	69.30	124.20	372.30	651.50
1 commercial	44.10	58.90	105.60		
Regional Category 3					
Principal/Solo Singer (on camera)	130.50	171.80	255.80	768.10	1,344.20
1 commercial	110.90	146.00	217.40		
SOC	125.30	165.50	246.30	738.10	1,292.60
1 commercial	106.50	140.70	209.40		
VO/Solo Singer (off camera)	57.50	87.10	171.80	515.70	902.70
1 commercial	48.90	74.00	146.00		
Group Singer	34.20	51.90	103.10	309.80	541.60
1 commercial	29.10	44.10	87.60		
Regional Category 4					
Principal/Solo Singer (on camera)	360.60	551.00	726.30	2,179.80	3,814.10
1 commercial	306.50	468.40	617.40		
SOC	346.60	529.90	698.70	2,095.80	3,695.10
1 commercial	294.60	450.40	593.90		
VO/Solo Singer (off camera)	243.70	360.60	551.00	1,517.60	2,892.40
1 commercial	207.10	306.50	468.40		
Group Singer	182.40	271.20	416.00	1,246.90	2,181.50
1 commercial	155.00	230.50	353.60		

National Commercial Agreement Rates
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Local & Regional - 606 Radio Rates

	Per Week of Use	Per Month of Use	Per 13 Weeks of Use	Per One Year Use (Prepaid)	Per Two Years Use (Prepaid)
Regional Category 1					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer	240.70	302.75	394.15	1,182.55	2,009.20
1 or 2 commercials	204.60	257.35	335.05		
Multiple Voice/Group Singer	182.55	226.60	297.10	891.15	1,514.35
1 or 2 commercials	155.15	192.60	252.55		
Regional Category 2					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer	172.00	200.20	256.10	768.00	1,305.00
1 or 2 commercials	146.20	170.15	217.70		
Multiple Voice/Group Singer	103.25	120.15	153.85	461.45	783.90
1 or 2 commercials	87.75	102.15	130.75		
Regional Category 3					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer	142.85	172.00	229.10	687.75	1,168.45
1 or 2 commercials	121.40	146.20	194.75		
Multiple Voice/Group Singer	85.70	103.25	137.45	412.15	700.15
1 or 2 commercials	72.85	87.75	116.85		
Regional Category 4					
Radio Session and Use Fee Rates					
Single Voice/Solo Singer	349.05	438.85	571.55	1,714.55	2,913.30
1 or 2 commercials	296.70	373.00	485.80		
Multiple Voice/Group Singer	264.60	328.35	430.85	1,292.10	2,195.75
1 or 2 commercials	224.90	279.10	366.20		
(f) Additional Work Time					
Categories 1, 2, and 3	23.70				
Category 4	34.35				
Regional Category					
	1	2	3	4	
(g) Radio Minimum Recall Rates					
Single Voice/Solo Singer	196.80	128.45	114.70	285.40	
Multiple Voice/Group Singer	148.35	73.65	68.80	215.15	

National Commercial Agreement Rates

July 1, 2010 — June 30, 2011

Local & Regional - 701 Meal Periods

infringement 63.70

Local & Regional - 705 Travel Expenses

kilometrage 0.469

per diem 227.70

Local & Regional - 803 New Media

Video (Per Commercial; Unlimited Websites)

Performance Category	Regional Category				Included Work Time
	1	2	3	4	
Principal Performer	\$275.00	\$235.00	\$210.00	\$320.00	4 hours
Silent-On-Camera	\$265.00	\$228.00	\$200.00	\$320.00	4 hours
Voice-Over/Solo Singer	\$112.00	\$100.00	\$100.00	\$235.00	1 hour
Stunt Performer	\$320.00	\$320.00	\$320.00	\$320.00	4 hours
Stunt Co-ordinator	\$430.00	\$430.00	\$430.00	\$430.00	4 hours
Demonstrator	\$265.00	\$228.00	\$200.00	\$320.00	4 hours
Background Performer	\$200.00	\$150.00	\$150.00	\$200.00	4 hours
Group Singer	\$105.00	\$105.00	\$105.00	\$105.00	1 hour

Audio (Per Commercial; Unlimited Websites)

Performance Category	Regional Category				Included Work Time
	1	2	3	4	
Single Voice	\$205.00	\$141.00	\$129.00	\$250.00	1 hour
Multiple Voice	\$160.00	\$94.00	\$86.00	\$190.00	1 hour

Use Fees Use fees are calculated as a percentage of the session fees

1 day – 4 weeks	5 – 8 weeks	9 – 26 weeks	27 weeks – 1 year
35% of session fee	50% of session fee	75% of session fee	100% of session fee

National Commercial Agreement Rates
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Local & Regional - 901 Short Life Commercials

Television Local and Regional Short-Life Session Fee Rates

Performance Category	Regional Category			
	1	2	3	4
Principal/Solo Singer (on camera)	486.90	403.10	349.20	705.90
SOC/Demonstrator	468.50	387.10	332.40	679.70
VO/Solo Singer (off camera)	240.70	142.50	110.90	348.70
Group Singer	180.60	85.50	66.30	261.80
Background Performer (no residuals)	275.20	138.70	138.70	399.00
Per Change				
On Camera	113.00	83.50	62.40	163.50
Off Camera	68.70	50.80	37.60	99.60

Television Local and Regional Short-Life Residual Rates

Regional Category 1	7-day	14-day	31-day
Principal/Solo Singer (on camera)	180.40	228.00	275.70
SOC	173.40	219.00	265.10
VO/Solo Singer (off camera)	122.00	151.30	180.40
Group Singer	91.50	113.80	135.90

Regional Category 2	7-day	14-day	31-day
Principal/Solo Singer (on camera)	142.50	171.20	199.60
SOC	136.90	164.20	192.00
VO/Solo Singer (off camera)	87.10	100.80	115.80
Group Singer	51.90	60.60	69.30

Regional Category 3	7-day	14-day	31-day
Principal/Solo Singer (on camera)	130.50	151.30	171.80
SOC	125.30	145.50	165.50
VO/Solo Singer (off camera)	57.50	72.30	87.10
Group Singer	34.20	43.20	51.90

Regional Category 4	7-day	14-day	31-day
Principal/Solo Singer (on camera)	360.60	455.60	551.00
SOC	346.60	438.50	529.90
VO/Solo Singer (off camera)	243.70	302.60	360.60
Group Singer	182.40	227.20	271.20

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Local & Regional - 901 Short Life Commercials cont'd.

Radio Local and Regional Short-Life Session and Use Fee Rates

Regional Category 1	7-day	14-day	31-day
Single Voice/Solo Singer	240.70	271.90	302.70
Multiple Voice/Group Singer	182.40	203.60	226.60
Per Change	37.60		

Regional Category 2	7-day	14-day	31-day
Single Voice/Solo Singer	172.00	186.10	200.20
Multiple Voice/Group Singer	103.30	111.70	120.10
Per Change	27.80		

Regional Category 3	7-day	14-day	31-day
Single Voice/Solo Singer	142.90	157.30	172.00
Multiple Voice/Group Singer	85.60	94.20	103.30
Per Change	20.30		

Regional Category 4	7-day	14-day	31-day
Single Voice/Solo Singer	349.10	394.30	438.80
Multiple Voice/Group Singer	264.60	295.20	328.40
Per Change	54.50		

National Short-Life Commercials

403 Television National Short-Life Session Fee

	Session Fee	Hourly Work Time Rate
Principal/Solo Singer (on-camera)	689.00	87.50
SOC	689.00	87.50
VO/Solo Singer (off-camera)	502.00	72.50
Demonstrator	689.00	87.50
Group Singer	217.50	72.50
Stunt Performer	689.00	87.50
Stunt Coordinator	918.50	114.50
Background Performer	421.50	54.00
Group Background (1 to 25)	281.50	35.00
26-50 bg (\$6,890.50)	243.50	
51+ bg (\$10,335.50)	192.00	

National Commercial Agreement Rates
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403 Television National Short-Life Additional Work time and Overtime

	Additional Work Time	Overtime Rate
Principal/Solo Singer (on-camera)	113.50	128.00
SOC	113.50	128.00
VO/Solo Singer (off-camera)	91.00	113.50
Demonstrator	113.50	128.00
Group Singer	91.00	113.50
Stunt Performer	113.50	128.00
Stunt Coordinator	139.50	170.50
Background Performer	65.00	81.00
Group Background (1 to 25)	45.50	52.50

(a) per change

On Camera	178.50
Off Camera	107.00

(b) session fee

On Camera	689.00
Off Camera	502.00
per change	
On Camera	178.50
Off Camera	107.00

403 Television National Short-Life Recall and Preproduction Rehearsal Fees

	Min. Recall & Preprod. Rhsl Fees	Hourly Work Time Rate
Principal/Solo Singer (on-camera)	343.50	87.50
SOC	343.50	87.50
VO/Solo Singer (off-camera)	218.50	72.50
Demonstrator	343.50	87.50
Group Singer	144.50	72.50
Stunt Performer	343.50	87.50
Stunt Coordinator	458.00	114.50
Background Performer	211.00	54.00
Group Background Perf (1-25)	141.00	35.00

National Commercial Agreement Rates
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404 Table F: Short-Life Commercials, National TV

	Market Units	Principal	Silent-On- Camera	Solo Singer/ Voice-Over	Group Singer
	1 - 5	547.15	400.85	267.65	160.05
Vancouver	6	561.30	409.95	277.60	165.40
	7	576.05	419.45	286.90	170.90
	8	590.75	428.55	296.50	176.30
	9	605.15	437.45	306.00	181.95
	10	620.00	446.60	315.45	187.30
Montreal	11	634.20	455.45	324.70	190.95
	12	648.90	464.65	334.25	195.35
	13	663.95	473.95	344.45	198.70
	14	683.10	482.55	353.80	202.90
	15	692.65	492.10	363.00	206.90
Toronto	16	707.25	501.05	372.85	210.20
	17	728.65	510.10	382.00	214.75
	18	742.65	519.05	391.55	218.25
	19	750.45	528.30	401.20	222.40
	20	765.75	537.45	410.60	226.10
	21	780.20	544.80	420.75	230.10
	22	794.85	552.30	430.25	234.10
	23	809.80	559.90	439.60	238.15
	24	824.00	566.45	449.00	242.35
	25	838.25	574.55	459.20	245.45
	26	853.20	582.55	464.40	249.95
	27	868.30	589.50	470.10	252.70
	28	882.35	596.70	475.85	256.15
	29	897.15	604.70	481.85	259.70
	30	911.95	611.85	487.60	263.00
	31	923.00	620.00	492.95	266.40
	32	933.20	627.05	499.30	269.50
	33	944.75	634.20	504.95	273.00
	34	955.75	642.05	510.45	276.95
	35	967.15	649.00	516.55	280.00
	36	977.95	654.65	520.80	283.20
	37	988.90	659.95	524.60	286.65
	38	1,000.10	666.10	529.30	290.00
	39	1,010.70	671.20	532.60	293.35
	40	1,022.05	676.65	537.25	296.65
	41	1,029.65	680.40	540.95	299.35
	42	1,036.75	687.85	545.40	302.50
	43	1,044.25	693.30	549.10	304.90
	44	1,051.80	699.05	552.75	308.35
	45	1,059.00	704.10	557.05	310.80
	46	1,066.75	709.85	561.55	314.10
	47	1,074.15	715.25	565.45	316.70
	48	1,081.60	721.10	569.55	319.55
	49	1,089.10	726.35	573.90	322.35
	50	1,096.75	731.90	577.95	325.10
51 and over: add per unit		1.42	1.10	0.81	0.44
e.g. Global (Ntl) 73		1,129.41	757.20	596.58	335.22

National Commercial Agreement Rates
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404 Table G: Short-Life Commercials, National TV

Market Units	Principal	Silent-On-Camera	Solo Singer/Voice-Over	Group Singer
1 - 5	764.85	560.85	356.70	204.20
6	785.05	573.50	369.80	210.50
7	805.55	586.10	382.85	217.45
8	826.55	598.90	395.45	224.10
9	847.20	611.60	409.30	231.20
10	867.20	624.45	421.75	237.60
11	888.00	637.15	434.75	242.90
12	908.10	649.55	447.60	248.20
13	928.35	661.95	460.65	253.60
14	949.35	675.15	473.95	259.00
15	969.45	687.70	486.55	263.85
16	989.90	699.90	499.30	269.05
17	1,010.00	712.75	512.20	274.45
18	1,030.95	725.50	524.60	279.75
19	1,051.00	738.40	537.35	284.45
20	1,071.60	750.35	550.40	291.55
21	1,092.45	761.50	562.10	294.40
22	1,112.90	772.05	574.65	299.00
23	1,133.00	782.80	587.75	303.20
24	1,153.15	793.85	600.35	308.10
25	1,174.20	804.35	612.90	312.65
26	1,194.15	814.60	620.90	317.20
27	1,214.45	825.75	628.75	321.55
28	1,233.90	836.30	636.50	325.95
29	1,254.50	847.30	644.50	330.35
30	1,274.35	857.55	652.40	335.25
31	1,290.25	868.45	659.85	339.95
32	1,305.60	878.40	667.40	343.35
33	1,320.90	888.80	675.55	347.75
34	1,337.00	895.70	682.95	351.80
35	1,352.10	909.40	691.15	355.95
36	1,367.85	917.50	696.55	360.65
37	1,383.05	925.20	701.70	364.80
38	1,398.95	932.85	706.70	369.00
39	1,414.60	940.65	711.75	372.90
40	1,430.05	948.50	717.15	377.30
41	1,440.50	955.85	721.95	380.40
42	1,450.55	963.15	727.35	384.20
43	1,460.75	971.50	732.20	388.15
44	1,471.70	978.60	737.55	391.50
45	1,481.95	985.55	743.20	395.20
46	1,492.80	993.80	747.50	398.35
47	1,502.55	1,000.60	752.70	401.20
48	1,512.90	1,007.40	757.40	404.80
49	1,523.55	1,015.90	762.40	407.70
50	1,533.95	1,023.00	767.50	411.40
51 and over: add per unit	1.99	1.53	0.99	0.53
e.g. CBC, CTV, Global 84	1,601.61	1,075.02	801.16	429.42

National Commercial Agreement Rates
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406 Radio Session and Residual Fees

	Session and Use Period							
	7 Days		14 Days		31 Days		45 Days	
	SV	MV	SV	MV	SV	MV	SV	MV
Fee per master	136.75	101.75	179.75	135.50	205.75	154.25	232.75	174.00
Min. Guarantee per session	273.50	205.50	361.50	270.50	410.25	308.50	464.75	349.00

(a) Fee per Change 53.25

(c) Sole Purpose of Making Changes

	Master Commercial Use			
	7 Days	14 Days	31 Days	45 Days
Per Change	53.25	53.25	53.25	53.25
Minimum Guarantee	273.50	361.50	410.25	464.75

(e) Short-Life Radio Recall Fees

	7 Days		14 Days		31 Days		45 Days	
	SV	MV	SV	MV	SV	MV	SV	MV
	Recall Fee	136.75	101.75	179.75	135.50	205.75	154.25	232.75
Additional Work Time	27.50							

Infomercials

Television

(b) Compensation

Residual Categories	Principal Performers, etc.	Actors, etc.
first day of work	945.50	609.00
each addtl day of work	675.75	473.25
Hourly Work Time Rate	85.50	
Hours beyond 8	118.50	

National Commercial Agreement Rates
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Infomercials cont'd.

Non-Residual Categories	8 Hours of Work	4 Hours of Work	Hourly Work Time Rate	Overtime Rate
Stunt Coordinator	879.00		115.25	135.25
Demonstrator	675.75		85.50	118.50
Background Performer	405.75	202.00	52.75	54.75
Group Background Perf.	270.25	135.25	33.25	40.00

Prepaid Use for Residual Categories per annum per 13 week cycle	Principal Performers, etc.	Actors, etc.
	2,027.75	1,621.25
	811.75	675.75

Radio (d)	Single Voice	Multiple Voices
	596.75	463.75