

Kent Kern

Experience	2002	Young & Rubican/Combustion	Calgary, AB
	Ford Truck Commercial		
	<ul style="list-style-type: none">▪ Recounted and reenacted a true life Ford Truck story		
	2001 - Present	Reed-Hycalog	Calgary, AB
	Southern Operations Manager		
	<ul style="list-style-type: none">▪ Managed 8 field sales representatives and 5 repair shop technicians▪ Responsible for sales of \$20 million per year▪ Implemented cost controls and reductions▪ Inventory tracking and management		
	1997 –2001	Reed-Hycalog	Wainwright / Calgary, AB
	Field / City Sales Representative		
	<ul style="list-style-type: none">▪ Sales account representative for over 20 oil companies▪ Co-ordinated, submitted and closed a global supply agreement with a large oil company▪ Responsible for sales and service of drilling rigs in a 50,000sq km area		
	1994–1997	Gooseberry's Restaurant	Leduc, AB
	General Manager		
	<ul style="list-style-type: none">▪ Responsible for 20 kitchen staff and 25 serving staff (Hiring, Training & Firing)▪ Co-ordinated advertising and promotions▪ Analysis of financial statements on monthly basis		
Education	1989 - 1994	University of Alberta	Edmonton, AB
	<ul style="list-style-type: none">▪ B.A., Recreation Administration		
	1988 - 1989	Martech School of Business	Edmonton, AB
	<ul style="list-style-type: none">▪ Marketing Certificate		
Interests	Business and finance, physical pursuits, music, home renos, computers.		